EASTER SEALS
2004-2005 Annual Report

Be an angel of change.

Change the lives of people living with disabilities.
“We have but one life to live. We get nothing out of that life except by putting something into it. To relieve suffering, to help the unfortunate, to do kind acts and deeds is, after all, the one sure way to secure happiness or to achieve real success. Your life and mine shall be valued not by what we take ... but by what we give.”

— Edgar F. Allen, 1922
The Extra Mile: The National Volunteer Pathway is an initiative of the Points of Light Foundation. The new national memorial honors volunteer leaders who devoted their lives to serving others through their vision for a better society. Edgar F. Allen, Easter Seals’ founder, is among the first to be recognized. The memorial was dedicated and opened to the public on October 14, 2005.
# TABLE OF CONTENTS

Letter from the Chairman and Chief Executive Officer ............................................. 3  
Creating solutions, changing lives .............................................................................. 4  
2006 National Youth Representative, Matthew Gaughan ........................................... 6  
2006 National Adult Representative, Ryan Odens ...................................................... 8  
Services ...................................................................................................................... 10  
2005 Myrtle M. and Tom B. Medders Award, Robert Grigges ................................. 12  
2005 Lou Lawenkron Program Innovation Award, Ruthin Jacobson ......................... 13  
Influencing Public Policy ............................................................................................ 14  
2005 Robert E. Bradford Leadership Award, Jennifer Dexter .................................. 16  
Board Member & Corporate Partner, Elgin Manhard .................................................. 17  
Giving .......................................................................................................................... 18  
The Story of Easter Seals ............................................................................................ 20  
2004 Financial Statements ............................................................................................ 21  
   Combined Easter Seals ............................................................................................. 21  
   Easter Seals, Inc. ....................................................................................................... 27  
The Extra Mile Honor Roll ........................................................................................... 38  
Chairman’s Roundtable and Leadership Circle ............................................................ 39  
The Edgar Allen Founders’ Society ............................................................................. 40  
Presidents’ Council ....................................................................................................... 41  
Easter Seals Affiliates ................................................................................................... 58  
Easter Seals National Board of Directors .................................................................. 60  
Easter Seals Corporate Support ................................................................................... 61
FROM THE CHAIRMAN AND CHIEF EXECUTIVE OFFICER

"Your life and mine shall be valued not by what we take, but by what we give." — Edgar F. Allen, 1922

The essence of Easter Seals is family, envisioned by our founder, Edgar F. Allen in 1922. Our Easter Seals family includes our clients and their families, our volunteers, our donors, our staff, and the many who become involved in our communities.

We all have the chance to become angels of change as we work to realize Allen’s vision of a nation and a global community where children and adults with disabilities are accepted and welcomed as participants.

Edgar Allen was honored this year when The Extra Mile: the National Volunteer Pathway memorial was dedicated in Washington, D.C. As one of a select few, he was recognized for his vision and dedication to creating a better world for children with disabilities.

Edgar Allen lost his son in a streetcar accident on Memorial Day weekend in 1907. Had there been a hospital in his town of Elyria, near Cleveland, his son might have lived. Allen’s response to this personal tragedy was to sell his business and use the profits to build the Elyria Memorial Hospital. At the time he wrote, “I had spent all my life with the thought of two things: business and my family. This was the turning point.”

At the hospital, Allen met a young orphan named Jimmie Bodak who needed new crutches and therapy. It was Jimmie who first called Allen “Daddy,” and moved him to create a network of community-based organizations dedicated to serving people with disabilities and their families.

Allen’s vision is as real today as it was in 1922. It inspires us as we assess where we are, and look to the future. It inspires our Easter Seals family to go the extra mile, whether it is rallying to protect funding for services or gathering the family to provide help after devastating floods and hurricanes.

Together we face the challenge of helping people with disabilities in extraordinary times, sharing our expertise to provide access to needed services and support. Easter Seals carries Allen’s vision forward, working with children and adults with disabilities to create solutions that change lives and a society where everyone is included.

We celebrate our family and friends who share our dedication to helping children and adults with disabilities through Easter Seals’ exceptional services. We thank our champions who work to influence public policy, and the millions of people who give their time, talent and treasure to make “Daddy” Allen’s vision a reality. They are truly angels of change.

Lou Lowenkron
Chairman, Easter Seals
National Board of Directors

James E. Williams, Jr.
President and Chief Executive Officer
Easter Seals
Easter Seals “wishes to be ... instrumental in effecting good ... While with many this may be a vision, yet, with us it is reality.”

— Edgar F. Allen, 1922

Easter Seals provides exceptional services and support for children, adults and older adults with disabilities and their families seeking solutions to change and improve their lives. Easter Seals is Edgar Allen’s organization, driven to effect good and make his vision a reality. His work continues, as the need is great.

One in every five Americans lives with a disability. Almost 54 million Americans say they have a disability. Among our nation’s uninsured, 20 percent are children and adults with disabilities. Some 6 million school-age children have disabilities and, as a group, too many never finish high school. Only 32 percent of working age Americans with disabilities are employed, compared with 81 percent of their non-disabled peers. As a group, people with disabilities are the poorest people in our nation and, often, unable to access the services and support they need to become full participants in our communities.

Easter Seals “Be an Angel of Change” campaign reflects this need. Easter Seals family, friends and donors told us that they give because it makes them feel good, and it makes them feel a part of important work. Inviting others to join and support Easter Seals as angels of change is one way that Easter Seals is furthering its mission and Allen’s vision.

Easter Seals is recognized for excellence and dedication to helping children and adults with disabilities live improved lives. For 25 years,
Easter Seals has been first among The National Health Council’s member agencies for the percentage of program dollars allocated to providing direct services.

In 2004, Easter Seals’ family and friends created new funds to celebrate Edgar Allen’s role in The Extra Mile: The National Volunteer Pathway and to promote his vision for Easter Seals into the future.

To serve more children and adults with disabilities and their families, Easter Seals grew, adding new affiliate organizations in the United States and internationally, welcoming Ability First Australia. Easter Seals continues to work with the government of Japan, sharing expertise on how to best provide services and develop a non-profit sector through international exchange visits with policy leaders and service providers from both nations.

The profiles on these pages tell the stories of Easter Seals. They are people with disabilities who benefit from Easter Seals services, Easter Seals staff, volunteers and corporate partners who all play important roles in Easter Seals’ work. They are a part of Easter Seals’ growing family.

Matthew Gaughan and Ryan Odens look forward to serving as Easter Seals 2006 Youth and Adult Representatives.

At age 12, Matt has been involved with Easter Seals since he was first diagnosed with cerebral palsy as a baby. Ryan Odens learned about Easter Seals after a serious accident and today is back farming with his family. Bob Griggs, Ruthann Jacobson and Jennifer Dexter are professionals, innovators, and leaders among Easter Seals’ family of 13,500 staff. They are dedicated to Edgar Allen’s vision and Easter Seals’ mission. Elgin Manhard was Easter Seals’ champion at Campbell Mithun for almost 20 years and serves today as a member of Easter Seals National Board of Directors.
MATTHEW GAUGHAN
Easter Seals DuPage, Illinois

It’s rare to see Matthew Gaughan without a smile. Even when Matt was in kindergarten, struggling each day to catch up to his classmates, his teachers say they remember his huge smile.

Matt has a form of cerebral palsy known as spastic diplegia, primarily affecting his lower extremities and fine motor skills, like writing. Working with Jim Alviti, his physical therapist for 15 years, Matt has made great strides in improving the quality of his movement. While his gait remains slightly involved, Matt is able to walk independently and no longer requires braces.

“Most people with disabilities go through a period where they ask, ‘Why me?’ It’s a sign of Matt’s maturity, that he’s already worked through that at such a young age,” says Alviti. “He’s confident about who he is and is determined to minimize the impact his disability has on living a full life.”

Recently, Matt completed three rounds of Easter Seals DuPage’s innovative, intensive therapy program, SuitAbility, making it possible for him to better maintain his posture and balance while he’s moving.

Mobility he’s worked so hard to gain. Then, as he grows up, gets bigger, and tackles new activities, he’ll continue to succeed. “Matt loves a challenge. His sense of humor is great—it’s gotten him through some rough periods,” says his mom. “He’s funny, sweet and sensitive. Not to mention, engaging, clever, and highly-motivated.”

Today, at age 12, Matt’s smile seems a little brighter. As an almost-teenager who excels in school and loves playing football, baseball and golf, he doesn’t worry about keeping up with his friends. Matt was born prematurely at 30 weeks, a birth complicated by his mother’s diabetes. After spending 30 weeks in intensive care, doctors optimistically sent him home, a seemingly healthy baby boy.

Several months later, his parents, Noreen and Paul, noticed that Matt wasn’t developing as his older brother, Ryan now 16, had as an infant, especially with regard to his movement.

His parents approached their pediatrician and received a tough diagnosis—irreparable brain damage. His mom says it was a response they found hard to believe and refused to accept.

Stunned and scared, the Gaughans were determined to find answers. When Matt was 10-months-old, Noreen and Paul—with their big, supportive Irish family in tow—brought Matt to Easter Seals DuPage in Villa Park, Illinois, for his first evaluation.

They quickly learned that with the right therapy, Matt could have every opportunity to grow up a healthy, active and happy child.

The rest is truly remarkable.
EasterSeals DuPage, Illinois

Easter Seals DuPage is one of the largest outpatient pediatric rehabilitation centers in Illinois and offers therapy to nearly 3,000 children annually. The center provides physical, occupational, speech and language and nutrition therapies, assistive technology, social services, family audiology services and continuing education. An inclusive child development center provides day care and a full learning curriculum for children ages 6-weeks to 6-years of age, with and without disabilities.
Easter Seals 2006 National Adult Representative

RYAN ODENS
Easter Seals Iowa

Five years ago, Ryan Odens was nearly killed in a disabling, rollover accident in his pickup truck.

After the accident, Ryan spent a month at the medical center in Sioux Falls, South Dakota. From there, he was airlifted to Craig Hospital in Denver where, after three months of physical therapy, Ryan took his first steps in a warm-water therapy pool.

“That day was the anniversary of my father’s death, and I knew he was there with me,” says Ryan. It was in that moment that his mother, Joleen, says she found new hope for her son.

With hard work and therapy, Ryan soon regained his ability to walk using a crutch with an arm brace. Hospital staff urged Ryan to contact Easter Seals to help him regain his livelihood when he returned home.

“It meant the world to us,” says Ryan’s mom. “With Easter Seals’ help, Ryan is back to farming. Most importantly, they made it safe for him to farm again.”

Easter Seals Iowa’s Rural Solutions program works with farmers who have acquired disabilities—whether they’re hurt on or off the farm—by making modifications to the farm, adapting equipment and incorporating home accessibility options.

Ryan worked with Chuck Larson, Easter Seals’ AgrAbility rehabilitation specialist, to find ways to better accommodate his limited mobility. Specifically, Easter Seals installed an electric lift to a tractor and combine, worked with Iowa Vocational Rehabilitation Services to purchase an all-terrain vehicle (ATV) to provide faster access to the expansive farm, and added concrete flooring to some of the farm buildings and sheds to give Ryan more stable footing. A remote starter became a central feature on his pickup truck, allowing Ryan to light his way back to the truck when he works late at night in the fields.

“Each of the modifications work to improve Ryan’s ease of use and safety on the farm, reducing the possibility of a secondary injury,” says Larson.

Less than a year after his accident, with his family, community and Easter Seals’ support, Ryan was back farming.

Now approaching age 50, he lives on his own and commutes daily to the family’s fields, growing corn and soybeans and raising cattle. He also is an insurance agent and, with his brother, sells seed and runs a small trucking business.

“My lifelong dream was to run this farm,” adds Ryan. “I can’t express in words how much it means to me and my family that this dream has come true.”
Easter Seals Iowa

Easter Seals Iowa helps children and adults with disabilities across the state by providing child care, medical equipment loans, job training and employment services, and camping, recreation and respite. Easter Seals Rural Solutions and Iowa AgrAbility programs have assisted more than 1,300 farm family members with disabilities since its initiation in 1986.
Easter Seals “aspres to assume a responsibility and to discharge a duty,...
to be instrumental in effecting good,...”

— Edgar F. Allen, 1922

SERVICES

Setting new standards,
Easter Seals provides exceptional services to meet the growing needs of children and adults with disabilities, and achieve Edgar Allen’s vision of an organization “instrumental in effecting good.” Working together, Easter Seals organizations throughout the nation share knowledge and best practices in an on-going quality improvement program to meet standards of excellence as service providers and non-profit leaders.

Enhancing and creating new services
Disabilities can occur at birth, from injury or illness, or from physical and mental changes experienced in aging. Easter Seals medical rehabilitation services offer help and hope for people with disabilities and their families. Teams of therapists, teachers and other health professionals work to find answers. Children and adults with disabilities and special needs and their families receive services tailored to their individual needs. Together these teams work to help people overcome personal barriers to independence and provide support to families. Medical rehabilitation services are offered through 285 programs in the United States and Puerto Rico.

Parents of infants and toddlers with disabilities and developmental delays find dedicated professionals eager to help their young children and families at Easter Seals 230 early intervention programs. Children with autism are among the fastest growing group of children served, with Easter Seals’ expertise in using play and language to enhance their future success. For many children, relationships develop and last for years; for others, Easter Seals pediatric rehabilitation programs give young children and their families the chance to meet developmental norms.

Easter Seals Child Development Centers provide the standards for quality in inclusive child care nationwide. Over the last five years, Easter Seals Child Development Center Network has grown to 83 centers, providing care for young children and their working parents. Children, ages 6 months to 6 years, thrive in a learning environment where all children are welcomed.
Easter Seals 90 camping, recreation and respite programs offer thousands of children, teens and adults with disabilities the chance to develop lasting friendships and learn what they can do, as they enjoy adventures and conquer new physical challenges through inclusive camping and community-based after-school and recreation programs.

Adults with disabilities hoping for meaningful employment find training and employment through Easter Seals 123 programs nationwide. Easter Seals professionals help people assess their skills, identify employment goals, participate in training and use assistive technology to meet personal goals. Easter Seals also works with business to support workforce development, as employment for adults with disabilities is a critical first step toward self-determination and financial independence.

Working with the U.S. Department of Labor’s Senior Community Service Employment Program, Easter Seals offers subsidized employment and training opportunities for adults aged 55 and older, many with disabilities, living at or near poverty levels. Many older adults who become involved as trainees in community organizations gain the skills to find new, unsubsidized employment.

Easter Seals adult and senior service programs are expanding to meet the growing needs of almost 40 million adults with disabilities and older adults, who are acquiring disabilities though aging. Easter Seals Adult Day Services centers promise caregivers a safe, enriching environment for their loved ones – and an alternative to more costly residential care. Over the last three years, Easter Seals has become the nation’s largest network of Adult and Senior Services. Easter Seals also offers caregivers support with transportation guidelines and caregiver resources.

Easter Seals partners with health and human service organizations as well as public and private insurers to provide life-changing services and support for children and adults with disabilities and special needs and their families.
2005 Myrtle M. and Tom B. Medders Award

ROBERT GRIGGS
President and Chief Executive Officer, Easter Seals Florida

Today Easter Seals Florida has more than 300 full-time employees, a $10 million dollar budget and programs operating out of five regional offices. Core offerings include early intervention, inclusive child care, adult day health services, job training and employment programs, and a revitalized camping program.

“As CEO, Bob Griggs has literally changed the face of Easter Seals in our state,” an Easter Seals Florida board chair wrote when nominating Griggs for the 2005 Myrtle M. and Tom B. Medders Award, which honors outstanding Easter Seals executives.

Last spring, Easter Seals presented Griggs with the Medders Award, capping his 26-year career with the organization before his retirement at the end of August.

Reflecting on all he has accomplished, Griggs says he is most proud that Easter Seals Florida expanded into areas where, previously, there had been no services for people with disabilities and other special needs.

“We are now serving up to 20 times more people than we did when I started,” Griggs says.

When Bob Griggs began as president and chief executive officer of Easter Seals Florida in 1979, his office was in a trailer. From that office, Griggs oversaw six full-time employees, a budget of $350,000 and a single program offering—a 10-week residential summer camp for children and adults with disabilities.

He also points out that despite obstacles, the affiliate has sustained Camp Challenge near Orlando, making it Florida’s only fully accessible residential camp for children and adults with disabilities.

At both the state and national levels, Griggs has distinguished himself as a skilled and dedicated advocate on behalf of children and adults with disabilities.

In Florida, he has been a fixture at the state capital in Tallahassee, lobbying elected officials and government agencies to gain support for issues affecting Easter Seals clients and their families. He also has advised the National Easter Seals Office of Public Affairs regarding policy positions and provided advocacy training to colleagues from across the country.

Easter Seals Florida

Easter Seals Florida offers child development centers, adult day services, early intervention, before and after-school programs, and intergenerational activities, meeting the needs of people of all ages. During the months of June and July, more than 250 adults and children with disabilities visit Camp Challenge for a traditional summer camp experience.
2005 Lou Lowenkron Program Innovation Award

RUTHANN JACOBSON
Vice President of Programs Easter Seals Volusia and Flagler Counties, Florida

Recently Jacobson walked by a child development center classroom and caught sight of a 3-year-old boy with developmental disabilities holding hands with a nondisabled classmate. She had been concerned about the boy’s transition to the inclusive early childhood education program. Suddenly, she was no longer worried.

“He was perfectly fine,” Jacobson recalls. “Then I said to myself, ‘This really works!’”

Jacobson has been determining what works for children with disabilities since she joined Easter Seals Volusia and Flagler Counties, Fla., in 1995. First hired as teacher, she has since expanded early childhood development services in the community, boosted enrollment, created new funding sources, and broadened the affiliate’s local base.

Jacobson is what Lynn Sinnott, president and chief executive officer of Easter Seals Volusia and Flagler Counties, calls “a maximizer” — someone who “seeks to transform something strong into something superb.”

Though Ruthann Jacobson has worked in early childhood education for more than 30 years, young children can still surprise her.

For her work, Jacobson received the 2005 Lou Lowenkron Program Innovation Award, which honors excellence and outstanding innovation in program development.

Among her accomplishments, Jacobson developed and implemented a unique contract with the Volusia County school district to host an inclusive pre-kindergarten program for children with disabilities ages 3 to 5.

Utilizing Easter Seals’ highly trained staff and classrooms at its fully accessible child development centers, the program featured low student-teacher ratios and quality education practices. Best of all, it gave preschool-age children with special needs the opportunity to learn alongside nondisabled peers and, as a result, helped ease their transition to kindergarten.

Today the “contract classrooms” program has evolved into the Easter Seals Charter School. Operating as a separate public school, it replicates the original program offerings while alleviating overcrowding in other district schools and creating new professional development opportunities for Easter Seals staff.

“Starting school is often challenging and traumatic for young children with disabilities and their parents,” Jacobson says. “Our program, for the first time, gives families a nice interim step before entering their neighborhood school.”

Jacobson is quick to share credit for the award. “It took far more than me to make this happen,” she says. “Besides our tremendous staff, I’m grateful the Volusia County School Board trusted us to provide this for the community. This validates all our hard work on behalf of these kids.”

Easter Seals Volusia and Flagler Counties, Florida

Easter Seals Volusia and Flagler Counties, Florida, provides physical, speech, occupational, aqua- and sensory-integration therapy, pediatric audiology and a healthy families program. Two child development centers tailor programs to the needs of children through developmentally appropriate group and individualized activities.
**Influencing Public Policy**

“In our work, we seek the sympathetic friendship of all who agree that human sympathy for human suffering is the motive spirit of civilization.”

— Edgar F. Allen, 1922

Easter Seals has always played a significant role in shaping public policy and assuring adequate funding for disability programs. In 1920, Edgar Allen created a committee to craft two pieces of legislation that would fund his Ohio plan for community-based services.

When he heard the bills were stalled in committee, Allen mobilized his fellow Rotarians through Ohio’s 65 Rotary Clubs to rally their friends and families. As Allen wrote, with bushels of telegrams arriving at the legislature, the bills were passed at 11 p.m. as the legislature adjourned three days later. Within weeks, the Ohio Plan provided the funding to begin. His work continues today.

Edgar Allen’s vision of a nation where everyone is included is at the heart of Easter Seals legislative advocacy.

In Washington, D.C. and in state capitals across the country, Easter Seals promotes opportunities for people with disabilities and emphasizes the value and cost-benefit to society of funding essential services that promote the health, productivity and independence of people with disabilities. Important initiatives included:

- Partnering Easter Seals’ staff and volunteers to interpret judicial rulings and protect the 1990 Americans with Disabilities Act’s intent to promote equal opportunities for people with disabilities.

Celebrate 15 years of the Americans with Disabilities Act (ADA)

Easter Seals online subscribers and visitors sent more than 3,000 “Hearts of Change” e-cards and 1,500 ADA Angel e-cards over the summer of 2005, topped only by the 11,000 emails sent to Congress asking that Medicaid funding be protected after an online Legislative Action Alert.

To:
• Advocating with other human service organizations to protect funding for federal programs that serve people with disabilities, most notably Medicaid and Medicare, which provide access to health care for children and adults with disabilities.

• Working with Congress, the Center for Medicare and Medicaid Services, and other health and disability organizations to provide education and access to new prescription drug benefits and supports for seniors and people with disabilities that are insured by Medicare.

• Working to assure the right to a free, appropriate public education for students with disabilities as intended in the Individuals with Disabilities Education Act (IDEA).

• Partnering with Easter Seals affiliates to educate state and local policy makers and advocate to further Easter Seals mission and services.

• Providing opportunities through Easter Seals Online Network for citizens to contact their legislators about important issues that affect the lives of people with disabilities and their families.

Easter Seals Project ACTION, with $3 million funded annually by the U.S. Department of Transportation, increased research, training and technical assistance activities for people with disabilities seeking accessible transportation and community transit providers.

Easter Seals AgAbility Project increases independence for farmers with disabilities, providing ongoing training, technical assistance and information to 24 programs serving 27 states, with $4.6 million in support from the U.S. Department of Agriculture and in collaboration with the University of Wisconsin Extension.

Starting as a senior government relations specialist, Dexter quickly demonstrated tremendous passion for her work, considerable research and policy skills as well as the ability to collaborate and work as part of a team. Those qualities have served Dexter—and Easter Seals—well. Today Dexter represents concerns for Easter Seals on Capitol Hill and makes sure that Easter Seals’ clients are heard when legislation is crafted. Her areas of expertise include housing, aging issues, assistive technology, telecommunications, transportation, and the AgAbility project.

Recipient of the 2005 Robert E. Bradford Leadership Award, Dexter has been lauded as a national staff member who is leading Easter Seals to higher standards of excellence.

As the point person with Congress on Project ACTION funding, she has helped secure annual allocations of $3 million to Easter Seals to promote transportation accessibility. She also has championed the doubling of federal grants for AgAbility services to farmers and ranchers with disabilities, growing program funding from $1.9 million in 1998 to $4.6 million in 2004. As a result, total funding from Congress for these two Easter Seals-initiated programs since 1998 is nearly $8 million and rising.

Furthermore, Dexter has been a tireless advocate for older adults, and she is especially proud of her work to save federal support for assistive technology programs—an effort she led.

For Dexter, a great day is “when a bill passes that I didn’t think had a chance or someone I never thought was on our side shows support by making a statement or signing a bill—that’s exciting.” She also savors opportunities to meet people who have been impacted by Easter Seals. “Seeing a farmer with his AgAbility tractor or meeting a child who’s able to communicate with the use of an assistive technology device … that’s when I get to see what we do best,” she says. “We solve problems. We’re able to identify needs and, in a very strategic way, figure out how we can address them.”

Growing up outside Washington, D.C., Jennifer Dexter was exposed to the power of policy and government. Influenced by her father’s work in association management and her mother’s career in education, Dexter sought to enter the non-profit sector when she graduated from college. She began working in health policy and in 1996 joined Easter Seals’ Office of Public Affairs.

Easter Seals Office of Public Affairs advocates for people with disabilities and their families. Together with Easter Seals affiliates they influence public policy, secure funding for disability services, manage federally-funded programs, and provide information to the public.
Board Member & Corporate Partner

ELGIN MANHARD
Easter Seals National Board of Directors
Senior Vice President, Management Supervisor, Campbell Mithun, Minneapolis, Minnesota

Over almost twenty years, Campbell Mithun has created award-winning campaigns for Easter Seals.

All told, Campbell Mithun has contributed more than $700,000 in pro-bono creative, and added enormous value in shaping and sharing Easter Seals’ work and building Easter Seals’ brand recognition and value. Elgin Manhard has been Easter Seals’ champion at Campbell Mithun. He provides expert counsel and recruited teams of marketing and creative professionals each year. Asked why, Manhard says, “It’s been a privilege to work with Easter Seals. The people have been wonderful. The brand is really strong. Our challenge is to focus our brand with a single message so that everyone, especially our donors, are aware of what Easter Seals does.” He adds, “For our creative and account teams, working with Easter Seals has been rewarding. We’re truly proud of our work and, for everyone on our teams over the years, it’s been fun.” Easter Seals “Be an Angel of Change” campaign is their latest work.

One of the highlights of this involvement with Easter Seals has been meeting new Easter Seals Child and Adult representatives. As he says, “I’ve met Easter Seals representatives each year. Seeing them and getting to know them has been an honor. My commitment is reinforced every year. They’re such delightful people, so courageous and strong.” Manhard joined Easter Seals National Board of Directors in 2000. As chairman of Easter Seals Public Affairs Committee, he says he’s had the chance to expand his interest in public policy issues. “It’s been a good way to solidify my thoughts and enhance my interest and knowledge.” And, as a member of the Executive Committee of Easter Seals National Board of Directors, Manhard reflects that, “I’ve come to appreciate how complicated the business side is for Easter Seals, and really respect the people who are providing Easter Seals exceptional services across the country.”

He also was invited to join the board of Goodwill Easter Seals Minnesota, in St. Paul, near his home in Edina, Minnesota. Having a local base to his work for Easter Seals nationally has given him an additional perspective. “I am always impressed by how intentional the people who are involved with Easter Seals are about the people they serve. They are on a mission, not just doing a job. They care about preserving each person’s dignity. It’s not just about the process of helping, but about each person’s end result. That, to me, is the distinguishing characteristic. At Easter Seals, it’s not just someone’s disability. It’s about the whole person, and how they feel about themselves.”

Now retired after a successful career in advertising and teaching, Manhard looks forward to serving as a volunteer leader with Easter Seals and other community and social justice organizations. About his work with Easter Seals Manhard says, “As a volunteer, I am really motivated by the goal of reaching 5 million people with disabilities and their families by the year 2010. We have a brand that is big enough and an organization with the skills to make this happen. Our passion and values will guide us.”

Founded in 1933, Campbell Mithun is a full-service advertising and marketing communications company — the 22nd largest in the U.S. For more than 70 years, Campbell Mithun has launched, developed and built some of America’s most iconic brands. Campbell Mithun strives for client relationships that are complete, balanced and enduring. Its mission is to build brands over time and sales overnight.
“The realization of this vision is charity for those who need it, a philanthropy which may be accepted without wounding self-respect.”

— Edgar F. Allen, 1922

To honor Edgar “Daddy” Allen, Easter Seals' friends and family contributed $100,000 to Easter Seals' The Extra Mile: The National Volunteer Pathway campaign, which assures that Allen's vision and legacy will be known and carried forward in years to come. Volunteer leaders Tom and Lynne Mangold, who are originally from Allen's home of Elyria, Ohio, led the effort and continue as collectors of Allen's papers for Easter Seals archives.

Easter Seals builds lasting relationships with individuals, corporations and foundations that have experienced first-hand the magic that happens when children and adults with disabilities respond to the exceptional services their generosity makes possible. Volunteers and donors say giving makes them feel good.

For 25 years, Easter Seals has been first among National Health Council members for the percentage (94 percent) of program dollars allocated to providing direct services. For donors, Easter Seals' efficient use of their contributions also is an important factor when making the decision to support its innovative services and programs.

In 2004, Peg and Bill Roberts were honored as Easter Seals Philanthropists of the Year. Mrs. Roberts and her late husband gave more than half a million dollars to Easter Seals in Volusia and Flagler Counties, Florida, because they saw how their gifts changed the lives of children and families. The Roberts’ gifts provided everything from camping scholarships to a new warm-water therapy pool for children and adults with disabilities in their community.

Individual giving programs recognize donors for their financial support. Members of Easter Seals Presidents’ Council contribute annual gifts of $1,000 to $100,000 to Easter Seals organizations. The Edgar Allen Founders’ Society numbers 207...
donors whose gifts of $100,000 or more create a lasting impact. Eleven individuals are members of Easter Seals Leadership Council, with gifts of $500,000 and more. Easter Seals’ Chairman’s Roundtable honors 21 donors who have contributed $1 million and more to underwrite innovative programs and enhance the growth of Easter Seals services for years to come.

In May 2005, Easter Seals thanked national corporate partners for their contributions with the first “Be an Angel of Change” ad in The New York Times. Millions of readers learned about Easter Seals corporate sponsors and were encouraged to join Easter Seals and earn their wings at www.easterseals.com.

Easter Seals’ family of corporate sponsors raised more than $11.5 million this year. Top partner Century 21 Real Estate LLC added more than $4.7 million to the total. Easter Seals corporate family also includes thousands of employees who support Easter Seals in their communities. Many are among the thousands of participants in Easter Seals Walk With Me event. Nationally, Century 21 is the founding sponsor and Quixtar is the presenting sponsor in the fun-filled family walking event, where individuals and corporate teams have the chance to contribute as they walk alongside Easter Seals clients and their families.

Gifts also came from Easter Seals’ staff, who raised $760,161 through the Caring & Sharing program. Over the past 11 years, Easter Seals staff have contributed almost $7 million to create new services and provide for the children and adults with disabilities and the families they know and care about.

Donors have the opportunity to plan their gifts through gift annuities and bequests. These are contributions that will provide for services and new programs into the future.

Easter Seals benefits from millions of donors, old friends and new, who contribute to requests by telephone, mail, and online giving opportunities.

These gifts reflect donors’ trust in Easter Seals commitment to helping children and adults with disabilities and their families in their own communities.

Through Easter Seals Online Network, donors and interested visitors are linked to Easter Seals organizations nationwide with up-to-date news and information about how people can become engaged and make a difference.

To assure Easter Seals continued success in fund raising, Easter Seals Academy provides a training program in comprehensive development for staff and volunteer leaders.

Grants from the Christopher Reeve Paralysis Foundation; the Goizueta Foundation; the J.B. Heron Foundation; Microsoft Corporation; The Mitsubishi Electric America Foundation; the Retirement Research Foundation; and Independence Technology’s Pathways to Independence program, sponsored in partnership with Johnson & Johnson, fund Easter Seals initiatives and innovative services.
THE STORY of EASTER SEALS

1919
Founded by Edgar Allen to help children with disabilities

1934
Conducted first Easter "seal" fund-raising campaign

1944
Broadened mission to help adults

1950
Achieved nationwide reach

1952
Officially incorporated with Easter Seals symbol

1967
Adopted the name Easter Seals

1984
Served more than 1 million people annually

2005
Top among the National Health Council members for the 25th consecutive year

Easter Seals has been helping individuals with disabilities and special needs, and their families, live better lives for more than 85 years. Whether helping someone improve physical mobility, return to work or simply gain greater independence for everyday living, Easter Seals offers a variety of services to help people with disabilities address life’s challenges and achieve personal goals.

Today
Offers top-quality, innovative services throughout more than 550 sites
Includes Easter Seals, Inc.

**COMBINED FUNCTIONAL EXPENSES**

As of August 31, 2004

$812,692,000 were allocated to:

- **Direct Services:** 81.2%
- **Public Health Education & Training:** 4.9%
- **Fund Raising:** 3.8%
- **Management & General:** 10.1%

Easter Seals 2004 total public support and revenue of $812,692,000 funds programs and services through 550 locations nationwide, including:

- **285** Medical and rehabilitation programs offering physical and occupational therapy services, speech therapy and audiology, outpatient medical rehabilitation, social work/case management, nursing, and early intervention. In fiscal 2004, 184,938 children and adults received therapy and medical rehabilitation.

- **1,239** Job training and employment sites providing vocational evaluation and assessment, work adjustment/employee development, job placement, employment planning, occupational skills training, senior community service employment program, school-to-work transitions, and assistive technologies for community-based and supportive employment. In fiscal 2004, 54,673 adults received job training and employment services.

- **230** Early education and care sites across the country, providing developmental monitoring, early child development services, inclusive child care programs, developmental pre-school programs, and school-aged children’s services. In fiscal 2004, 64,420 children received services.

- **83** Child Development Centers in the network

- **120** Adult and senior service programs across the country with adult day services, assisted living programs, and in-home care designed to address the growing needs of older adults and their families. In fiscal 2004, 10,148 adults and seniors received care.

- **56** Residential housing programs supporting individuals with disabilities or other special needs living in their communities. In fiscal 2004, 3,072 children and adults received residential care.

- **90** Camping and recreation programs nationwide including camp and recreation programs and residential camping for children and adults with disabilities or other special needs. In fiscal 2004, 34,597 children and adults enjoyed these programs.

- **218** Support services programs providing organized support groups, equipment loan and assistive technology, financial aid assistance, transportation programs, public health education, professional health education, information and referral services, and other support services. In fiscal 2004, 221,464 people received support services.

Disabilities served include: speech, language and hearing disorders; spinal cord injury; stroke; head trauma; amputation; developmental disabilities; learning disabilities; polio; spina bifida; cerebral palsy; muscular dystrophy; and Alzheimer’s disease. Easter Seals also assists families with disability screening and preventative programs.

A directory of Easter Seals services by state can be accessed through our Web site: www.easterseals.com
Includes Easter Seals, Inc.

### Statement of Financial Position

**As of August 31, 2004**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$ 67,778,000</td>
</tr>
<tr>
<td>Pledges, notes &amp; accounts receivable - net</td>
<td>89,953,000</td>
</tr>
<tr>
<td>Inventories</td>
<td>9,478,000</td>
</tr>
<tr>
<td>Prepaid &amp; deferred expenses</td>
<td>9,062,000</td>
</tr>
<tr>
<td>Investments, at market value</td>
<td>176,808,000</td>
</tr>
<tr>
<td>Land</td>
<td>30,737,000</td>
</tr>
<tr>
<td>Building, equipment &amp; improvements</td>
<td>396,184,000</td>
</tr>
<tr>
<td>accumulated depreciation</td>
<td>(183,569,000)</td>
</tr>
<tr>
<td>Assets held in trust</td>
<td>43,637,000</td>
</tr>
<tr>
<td>Other assets</td>
<td>7,069,000</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$647,157,000</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Notes and accounts payable</td>
<td>43,244,000</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>35,383,000</td>
</tr>
<tr>
<td>Long-term notes payable</td>
<td>90,901,000</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>28,367,000</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>197,891,000</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted:</td>
<td></td>
</tr>
<tr>
<td>For current operations</td>
<td>279,838,000</td>
</tr>
<tr>
<td>Designated for specific purposes</td>
<td>52,887,000</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>53,801,000</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>62,716,000</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>442,262,000</strong></td>
</tr>
</tbody>
</table>

| **Total liabilities and net assets**        | **$647,157,000** |
Includes Easter Seals, Inc.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
For the Year Ended August 31, 2004

<table>
<thead>
<tr>
<th>PUBLIC SUPPORT</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>PERMANENTLY RESTRICTED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$82,144,000</td>
<td>$124,288,000</td>
<td>$1,047,000</td>
<td>$95,619,000</td>
</tr>
<tr>
<td>Special events</td>
<td>26,331,000</td>
<td>63,000</td>
<td>-</td>
<td>26,394,000</td>
</tr>
<tr>
<td>Less direct benefit costs</td>
<td>(6,847,000)</td>
<td></td>
<td></td>
<td>(6,847,000)</td>
</tr>
<tr>
<td>Bequests</td>
<td>7,343,000</td>
<td>805,000</td>
<td>322,000</td>
<td>8,467,000</td>
</tr>
<tr>
<td>Federated fund-raising organizations</td>
<td>5,610,000</td>
<td>838,000</td>
<td>-</td>
<td>6,448,000</td>
</tr>
<tr>
<td>Donated goods and services</td>
<td>16,976,000</td>
<td>220,000</td>
<td>-</td>
<td>17,196,000</td>
</tr>
<tr>
<td>Total public support</td>
<td>131,557,000</td>
<td>14,351,000</td>
<td>1,369,000</td>
<td>147,277,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>REVENUE</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants, fees, and contract services</td>
<td>$588,320,000</td>
<td>$6,975,000</td>
<td>-</td>
<td>595,295,000</td>
</tr>
<tr>
<td>Sales to the public</td>
<td>45,305,000</td>
<td></td>
<td>-</td>
<td>45,305,000</td>
</tr>
<tr>
<td>Investment income - net</td>
<td>12,168,000</td>
<td>1,325,000</td>
<td>1,779,000</td>
<td>15,273,000</td>
</tr>
<tr>
<td>Other revenue</td>
<td>3,402,000</td>
<td>35,000</td>
<td>86,000</td>
<td>3,549,000</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>655,195,000</td>
<td>8,356,000</td>
<td>1,865,000</td>
<td>665,416,000</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>17,158,000</td>
<td>(16,653,000)</td>
<td>(505,000)</td>
<td>-</td>
</tr>
<tr>
<td>Total public support and revenue</td>
<td>803,910,000</td>
<td>6,014,000</td>
<td>2,728,000</td>
<td>812,652,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Public health education and training</td>
<td>38,118,000</td>
<td></td>
<td>-</td>
<td>38,118,000</td>
</tr>
<tr>
<td>Research</td>
<td>550,000</td>
<td></td>
<td>-</td>
<td>550,000</td>
</tr>
<tr>
<td>Direct services</td>
<td>638,257,000</td>
<td></td>
<td>-</td>
<td>638,257,000</td>
</tr>
<tr>
<td>Supporting services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fund raising</td>
<td>29,831,000</td>
<td></td>
<td>-</td>
<td>29,831,000</td>
</tr>
<tr>
<td>Management and general</td>
<td>79,102,000</td>
<td></td>
<td>-</td>
<td>79,102,000</td>
</tr>
<tr>
<td>Total functional expenses</td>
<td>795,828,000</td>
<td></td>
<td>-</td>
<td>795,828,000</td>
</tr>
<tr>
<td>Audit adjustments and other extraordinary items</td>
<td>(445,000)</td>
<td>(58,000)</td>
<td>1,385,000</td>
<td>902,000</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>17,607,000</td>
<td>6,017,000</td>
<td>4,113,000</td>
<td>27,736,000</td>
</tr>
<tr>
<td>Net assets at beginning of year, as adjusted</td>
<td>315,158,000</td>
<td>47,785,000</td>
<td>58,603,000</td>
<td>421,536,000</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$332,745,000</td>
<td>$53,801,000</td>
<td>$62,716,000</td>
<td>$449,262,000</td>
</tr>
</tbody>
</table>
## Statement of Functional Expenses

*For the Year Ended August 31, 2004*

<table>
<thead>
<tr>
<th></th>
<th>Program Services</th>
<th>Supporting Services</th>
<th>Total All Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Education &amp; Training</strong></td>
<td>$16,836,000</td>
<td>$12,698,000</td>
<td>$301,756,000</td>
</tr>
<tr>
<td><strong>Direct Services</strong></td>
<td>$425,653,000</td>
<td>$46,544,000</td>
<td>$414,146,000</td>
</tr>
<tr>
<td><strong>Fund Raising &amp; General</strong></td>
<td>$507,756,000</td>
<td>$39,745,000</td>
<td>$547,491,000</td>
</tr>
<tr>
<td><strong>Salaries and related expenses</strong></td>
<td>$16,836,000</td>
<td>$12,698,000</td>
<td>$501,756,000</td>
</tr>
<tr>
<td><strong>Professional fees</strong></td>
<td>$1,518,000</td>
<td>$1,632,000</td>
<td>$39,745,000</td>
</tr>
<tr>
<td><strong>Occupancy</strong></td>
<td>$2,189,000</td>
<td>$726,000</td>
<td>$41,446,000</td>
</tr>
<tr>
<td><strong>Mail production and services</strong></td>
<td>$10,511,000</td>
<td>$9,574,000</td>
<td>$23,265,000</td>
</tr>
<tr>
<td><strong>Supplies</strong></td>
<td>913,000</td>
<td>1,935,000</td>
<td>$30,304,000</td>
</tr>
<tr>
<td><strong>Travel</strong></td>
<td>512,000</td>
<td>1,368,000</td>
<td>$17,138,000</td>
</tr>
<tr>
<td><strong>Specific assistance</strong></td>
<td>48,000</td>
<td>-</td>
<td>$24,634,000</td>
</tr>
<tr>
<td><strong>Cost of sales</strong></td>
<td>891,000</td>
<td>512,000</td>
<td>$30,635,000</td>
</tr>
<tr>
<td><strong>Equipment rental and maintenance</strong></td>
<td>220,000</td>
<td>228,000</td>
<td>$8,038,000</td>
</tr>
<tr>
<td><strong>Printing and media</strong></td>
<td>1,608,000</td>
<td>954,000</td>
<td>$5,800,000</td>
</tr>
<tr>
<td><strong>Telecommunications</strong></td>
<td>224,000</td>
<td>237,000</td>
<td>$6,335,000</td>
</tr>
<tr>
<td><strong>Conferences and meetings</strong></td>
<td>252,000</td>
<td>242,000</td>
<td>$3,990,000</td>
</tr>
<tr>
<td><strong>Membership and support</strong></td>
<td>181,000</td>
<td>76,000</td>
<td>$1,637,000</td>
</tr>
<tr>
<td><strong>Interest</strong></td>
<td>317,000</td>
<td>55,000</td>
<td>$4,692,000</td>
</tr>
<tr>
<td><strong>Miscellaneous</strong></td>
<td>1,149,000</td>
<td>918,000</td>
<td>$25,861,000</td>
</tr>
<tr>
<td><strong>Depreciation</strong></td>
<td>1,179,000</td>
<td>346,000</td>
<td>$20,382,000</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td>$38,668,000</td>
<td>$29,831,000</td>
<td>$76,838,000</td>
</tr>
</tbody>
</table>

Includes Easter Seals, Inc.
Includes Easter Seals, Inc.

**STATEMENT OF CASH FLOW**

*For the Year Ended August 31, 2004*

**CASH FLOWS FROM OPERATING ACTIVITIES**

Change in net assets $27,736,000

Adjustments to reconcile change in net assets to net cash provided by operating activities:

- Audit adjustments and other extraordinary items (302,000)
- Depreciation 20,382,000
- Donated property (1,758,000)
- Net gain on property dispositions (875,000)
- Net changes in operating assets and liabilities:
  - Pledges, notes, and accounts receivable (6,510,000)
  - Prepaid expenses, inventories and other assets (4,873,000)
  - Notes and accounts payable 462,000
  - Deferred revenue and other liabilities 2,403,000
- Net realized and unrealized losses on investments (7,933,000)

Net cash provided by operating activities $27,732,000

**CASH FLOWS FROM INVESTING ACTIVITIES**

- Purchases of investments (47,191,000)
- Proceeds from investments 41,679,000
- Additions to property, net (17,676,000)

Net cash used in investing activities (13,188,000)

**CASH FLOWS FROM FINANCING ACTIVITIES**

- Proceeds from long-term debt 20,498,000
- Repayment of long-term debt (17,538,000)

Net cash provided by financing activities 2,940,000

- Net increase in cash and cash equivalents 7,484,000
- Cash and cash equivalents at beginning of year 60,294,000

Cash and cash equivalents at end of year $67,778,000
Includes Easter Seals, Inc.

NOTES TO FINANCIAL STATEMENTS
August 31, 2004

NATURE OF THE ORGANIZATION
Easter Seals is a not-for-profit organization comprised of the national office and its intermediary health care agencies providing services to individuals with disabilities throughout the United States and Puerto Rico. The mission of Easter Seals is to continue to be the leading organization in helping children and adults with disabilities to live with Equality, Dignity and Independence. Easter Seals and its affiliates are each separately incorporated under the provisions of Section 501(c)(3) of the Internal Revenue Code and, therefore, exempt from taxation under present income tax laws.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Combination
The combined financial statements are compiled from the uniform audited financial reports of Easter Seals, Inc. and its affiliates. All intra-organizational accounts and transactions have been eliminated in the accompanying financial statements.

Basis of Accounting
Combined financial statements, prepared primarily on the accrual basis, incorporate the recommendations of the Financial Accounting Standards Board, which requires Easter Seals to classify its financial position and activities in accordance with Donor-imposed restrictions, as follows:

Unrestricted - Transactions that are not subjected to Donor-imposed restrictions.
Temporarily restricted - The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.
Permanently restricted - Transactions subject to donor stipulations that they be maintained permanently by Easter Seals. Generally, such transactions allow the use of part or all of the income earned on the related investments for general or specific purposes.

Inventories
Inventories consist primarily of donated items available for resale and are stated at net realizable value.

Investments
Investments in the accompanying combined balance sheet are stated at fair market value, and realized and unrealized gains and losses are reflected in the combined statement of activities.

Pledges Receivable
Easter Seals has pledges receivable from individuals and corporate entities. Pledges receivable are recorded in the period during which the pledge is made as public support contributions. Unrestricted pledges to be collected at a future date are recorded, at the present value of cash to be received, as an increase to temporarily restricted net assets and are recognized as unrestricted support when the cash is received.

Property
Purchased buildings, equipment and improvements are stated at cost. Donated property is recorded at the fair market value at date of receipt. Depreciation and amortization is provided primarily on the straight-line method based on the estimated useful life of the asset ranging from 3 to 40 years.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expired restrictions when the donated or acquired long-lived assets are placed in service.

Donated Goods and Services
Easter Seals records in-kind support for various professional services and materials received. Contributed professional services are recognized if the service received creates or enhances long-lived assets, or is provided by individuals possessing specialized skills and would need to be purchased if not provided by donation. In-kind support includes the reported value of campaign print and media airings of its public service advertising.

Joint Cost Allocations
Easter Seals incurred joint program service costs of $22,932,200 for informational material and activities that includes fund-raising appeals, fund-raising appeals, whenever appropriate, include information to educate and influence the general public by incorporating health and educational information in such communications. This effort helps people with disabilities to live with equality, dignity and independence. Accordingly, a total of $10,823,400, $3,053,500, and $10,609,100 was allocated to fund-raising, fund-raising advisory and public health education, respectively, in the accompanying statement of activities.

Use of Estimates
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the recorded amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.
Easter Seals, Inc.

**STATEMENT OF FINANCIAL POSITION**
August 31, 2004
(With Summarized Financial Information as of August 31, 2003)

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$2,176,800</td>
<td>$1,463,500</td>
</tr>
<tr>
<td>Investments</td>
<td>11,156,500</td>
<td>10,077,100</td>
</tr>
<tr>
<td>Notes and accounts receivable from affiliates, less allowance</td>
<td>2004: $937,600; 2003: $706,700</td>
<td></td>
</tr>
<tr>
<td>Short-term pledges receivable</td>
<td>1,057,500</td>
<td>1,194,300</td>
</tr>
<tr>
<td>Other accounts receivable</td>
<td>7,500</td>
<td>50,000</td>
</tr>
<tr>
<td>Prepaid expenses and deferred charges</td>
<td>1,346,500</td>
<td>1,141,400</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>16,514,800</strong></td>
<td><strong>14,722,200</strong></td>
</tr>
<tr>
<td>Property</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Furnishings, fixtures and improvements</td>
<td>4,241,300</td>
<td>3,899,500</td>
</tr>
<tr>
<td>Accumulated depreciation</td>
<td>(3,146,800)</td>
<td>(2,775,000)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,094,500</strong></td>
<td><strong>1,124,500</strong></td>
</tr>
<tr>
<td>Long-Term Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Long-term investments</td>
<td>759,100</td>
<td>385,700</td>
</tr>
<tr>
<td>Long-term pledges receivable - net</td>
<td>31,200</td>
<td>31,500</td>
</tr>
<tr>
<td>Charitable trust agreement - net</td>
<td>368,900</td>
<td>348,800</td>
</tr>
<tr>
<td>Prepaid pension asset</td>
<td>2,638,800</td>
<td>3,162,300</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>3,800,000</strong></td>
<td><strong>3,928,300</strong></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>21,409,300</strong></td>
<td><strong>19,605,000</strong></td>
</tr>
</tbody>
</table>

| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts payable and accrued liabilities | $3,841,100 | $3,720,600 |
| Accounts payable to affiliates | 2,805,900 | 2,502,900 |
| Note payable - short-term | 764,700 | 705,900 |
| Deferred revenue | 3,680,800 | 3,175,600 |
| **Total current liabilities** | **11,092,500** | **10,105,000** |
| Note Payable - long-term | 3,588,200 | 4,293,100 |
| Deferred Rent and Other | 1,284,300 | 1,192,900 |
| **Total liabilities** | **15,965,000** | **15,592,000** |

| Net Assets | | |
| Unrestricted | 4,581,900 | 3,149,400 |
| Temporarily restricted | 862,400 | 865,600 |
| **Total net assets** | **5,444,300** | **4,015,000** |

| See Notes to Financial Statements. | | |
Operating Public Support
Contributions $41,663,700 $140,800 $41,360,500 $41,621,300
Bequests 64,400 - 64,400 132,200
Government grants 18,867,100 - 18,867,100 5,617,800
In-kind 854,600 - 854,600 81,000
Total public support 60,931,800 140,800 61,072,600 47,448,300

Revenue
Membership fees from affiliates 7,605,100 - 7,605,100 7,380,900
Sales and services to affiliates 1,251,200 - 1,251,200 1,144,300
Investment income 173,200 13,100 186,300 212,500
Miscellaneous revenue 336,800 - 336,800 251,200
Net assets released from restrictions 165,100 (165,100) - 251,200
Total revenue 9,531,400 (152,000) 9,379,400 8,988,900
Total public support and revenue 70,465,200 (11,200) 70,452,000 56,437,200

Expenses
Program services:
Services for affiliates:
Program development 30,681,600 - 30,681,600 17,606,500
Professional education and training 1,248,900 - 1,248,900 1,682,800
Fund-raising advisory 7,777,400 - 7,777,400 8,021,400
Management advisory 3,604,100 - 3,604,100 3,365,500
Total services for affiliates 45,292,000 - 45,292,000 30,676,200
Advocacy for persons with disabilities 1,496,600 - 1,496,600 2,099,100
Public health education 11,972,900 - 11,972,900 10,957,900
Research 549,700 - 549,700 1,008,900
Total program services 57,311,200 - 57,311,200 44,742,100
Supporting services:
Fund-raising 10,904,600 - 10,904,600 9,893,100
Management and general 1,755,300 - 1,755,300 1,546,300
Total supporting services 12,659,900 - 12,659,900 11,443,400
Total expenses 69,071,100 - 69,071,100 56,183,500

(continued)
EasterSeals, Inc.

**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**

Continued

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th></th>
<th>2003</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>UNRESTRICTED</td>
<td>TEMPORARILY</td>
<td>RESTRICTED</td>
<td>TOTAL</td>
</tr>
<tr>
<td>Excess of public support and revenue over operating expenses</td>
<td>492,100</td>
<td>(11,200)</td>
<td>480,900</td>
<td>253,700</td>
</tr>
<tr>
<td>Nonoperating</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrealized gains on investments</td>
<td>$940,400</td>
<td>$10,000</td>
<td>$950,400</td>
<td>$778,200</td>
</tr>
<tr>
<td>Additional minimum pension liability reversal</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,603,000</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>940,400</td>
<td>10,000</td>
<td>950,400</td>
<td>2,381,200</td>
</tr>
<tr>
<td>Net assets, Beginning of year</td>
<td>1,432,500</td>
<td>(1,200)</td>
<td>1,431,300</td>
<td>2,694,900</td>
</tr>
<tr>
<td>Net assets, End of year</td>
<td>3,149,400</td>
<td>863,600</td>
<td>4,013,000</td>
<td>1,378,100</td>
</tr>
</tbody>
</table>

See Notes to Financial Statements.
### Easter Seals, Inc.

#### Statement of Functional Expenses

**Year Ended August 31, 2004**

(With Summarized Financial Information for the Year Ended August 31, 2003)

<table>
<thead>
<tr>
<th>2004</th>
<th>Program Services</th>
<th>Services for Affiliates</th>
<th>ADVOCACY FOR PERSONS WITH DISABILITIES</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PROFESSIONAL</td>
<td>FUND-RAISING</td>
<td>MANAGEMENT FOR AFFILIATES</td>
</tr>
<tr>
<td></td>
<td>DEVELOPMENT &amp; TRAINING</td>
<td>ADVISORY</td>
<td>ADVISORY</td>
</tr>
<tr>
<td>Salaries and related expenses</td>
<td>$ 2,385,800</td>
<td>$ 538,100</td>
<td>$ 2,807,300</td>
</tr>
<tr>
<td>Mail production and services</td>
<td>-</td>
<td>-</td>
<td>2,959,500</td>
</tr>
<tr>
<td>Grants and awards</td>
<td>25,850,200</td>
<td>7,400</td>
<td>-</td>
</tr>
<tr>
<td>Professional fees</td>
<td>545,300</td>
<td>286,300</td>
<td>893,700</td>
</tr>
<tr>
<td>Printing and media</td>
<td>93,200</td>
<td>38,800</td>
<td>188,600</td>
</tr>
<tr>
<td>Travel</td>
<td>232,200</td>
<td>46,100</td>
<td>173,300</td>
</tr>
<tr>
<td>Conferences and meetings</td>
<td>305,000</td>
<td>180,400</td>
<td>276,400</td>
</tr>
<tr>
<td>Occupancy</td>
<td>284,900</td>
<td>48,800</td>
<td>189,900</td>
</tr>
<tr>
<td>Telephone and communications</td>
<td>74,800</td>
<td>21,500</td>
<td>70,200</td>
</tr>
<tr>
<td>Office supplies</td>
<td>64,700</td>
<td>9,200</td>
<td>34,100</td>
</tr>
<tr>
<td>Postage and shipping</td>
<td>24,300</td>
<td>5,600</td>
<td>47,600</td>
</tr>
<tr>
<td>Repair and maintenance</td>
<td>57,000</td>
<td>5,700</td>
<td>20,100</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>440,000</td>
<td>12,200</td>
<td>72,200</td>
</tr>
<tr>
<td>Depreciation of furniture, fixtures and improvements</td>
<td>124,200</td>
<td>28,800</td>
<td>108,300</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$ 30,681,600</strong></td>
<td><strong>$ 1,248,900</strong></td>
<td><strong>$ 7,757,400</strong></td>
</tr>
</tbody>
</table>

See Notes to Financial Statements.
<table>
<thead>
<tr>
<th>Year</th>
<th>Advocacy for Persons with Disabilities</th>
<th>Public Health Education</th>
<th>Total Program Services</th>
<th>Fund-Raising &amp; General Management</th>
<th>Total Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>2003</td>
<td>$633,300 $1,069,100 $35,600 $284,700</td>
<td>$217,000 $164,700 $48,800 $18,000</td>
<td>$5,006,200 $549,700 $846,800 $1,385,400</td>
<td>$42,600 $260,900 $1,503,700 $10,900</td>
<td>$9,371,100 $3,000,500 $813,100 $1,428,000</td>
</tr>
<tr>
<td>2003</td>
<td>$633,300 $1,069,100 $35,600 $284,700</td>
<td>$217,000 $164,700 $48,800 $18,000</td>
<td>$5,006,200 $549,700 $846,800 $1,385,400</td>
<td>$42,600 $260,900 $1,503,700 $10,900</td>
<td>$9,371,100 $3,000,500 $813,100 $1,428,000</td>
</tr>
</tbody>
</table>

**Total Expenses:**
- **2003:** $9,824,200
- **2003:** $13,611,900
- **2003:** $693,500
- **2003:** $1,317,100

**Total Expenses:**
- **2003:** $9,824,200
- **2003:** $13,611,900
- **2003:** $693,500
- **2003:** $1,317,100

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- **2003:** $693,500
- **2003:** $1,317,100

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- **2003:** $693,500
- **2003:** $1,317,100

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- **2003:** $693,500
- **2003:** $1,317,100

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- **2003:** $1,317,100

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- **2003:** $693,500
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- **2003:** $9,824,200
- **2003:** $13,611,900
- **2003:** $693,500
- **2003:** $1,317,100
Easter Seals, Inc.

**STATEMENT OF CASH FLOWS**

Year Ended August 31, 2004  
(With Summarized Financial Information for the Year Ended August 31, 2003)

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash Flows From Operating Activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$ 1,431,300</td>
<td>$ 2,634,900</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>371,700</td>
<td>451,200</td>
</tr>
<tr>
<td>Net unrealized (gains) on investments</td>
<td>(950,400)</td>
<td>(778,200)</td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Notes and accounts receivable from affiliates</td>
<td>136,800</td>
<td>(66,200)</td>
</tr>
<tr>
<td>Other accounts receivable</td>
<td>(205,100)</td>
<td>62,600</td>
</tr>
<tr>
<td>Prepaid expenses and deferred charges</td>
<td>(444,100)</td>
<td>(478,500)</td>
</tr>
<tr>
<td>Pledges receivable and charitable trust agreement</td>
<td>20,700</td>
<td>26,600</td>
</tr>
<tr>
<td>Prepaid pension asset</td>
<td>523,500</td>
<td>(3,162,300)</td>
</tr>
<tr>
<td>Intangible pension asset</td>
<td>-</td>
<td>594,200</td>
</tr>
<tr>
<td>(Decrease) increase in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>120,500</td>
<td>(222,600)</td>
</tr>
<tr>
<td>Additional minimum pension liability</td>
<td>-</td>
<td>(2,197,200)</td>
</tr>
<tr>
<td>Accounts payable to affiliates</td>
<td>303,000</td>
<td>26,800</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>505,200</td>
<td>(203,100)</td>
</tr>
<tr>
<td>Deferred rent and other</td>
<td>91,400</td>
<td>(16,000)</td>
</tr>
<tr>
<td><strong>Net cash provided by (used in) operating activities</strong></td>
<td>$2,204,500</td>
<td>(3,327,800)</td>
</tr>
</tbody>
</table>

| **Cash Flows From Investing Activities** |               |               |
| Additions to furniture, fixtures and improvements | (341,800)     | (593,500)     |
| Purchase of investments | (502,300)     | (219,900)     |
| Long-term loans made to affiliates, net of repayments | -            | 29,600        |
| **Net cash (used in) investing activities** | (844,100)     | (783,800)     |

| **Cash Flows From Financing Activities** |               |               |
| Proceeds from (payments on) loan | (647,100)     | 5,000,000     |
| **Net increase in cash** | $713,300      | 888,400       |

| **Cash:** |               |               |
| Beginning | 1,463,500     | 575,100       |
| Ending   | $2,176,800    | $1,463,500    |

See Notes to Financial Statements.
EasterSeals, Inc.

NOTES TO FINANCIAL STATEMENT

Note 1: Nature of Organization and Summary of Significant Accounting Policies

Nature of Organization: Easter Seals is a not-for-profit organization comprised of the national office and 89 affiliate local health care organizations providing services to individuals with disabilities throughout the United States and Puerto Rico. Our mission is to create solutions that change the lives of children and adults with disabilities, or other special needs, and their families. Our primary services—medical rehabilitation, job training and employment, inclusive child care, adult day services, and camping and recreation—benefit more than 1 million individuals with disabilities and their families each year through 430 centers nationwide. Easter Seals, Inc. acts as a central service organization for these 89 affiliates. The accompanying financial statements do not include the accounts of these affiliates. Each affiliate is a separately incorporated entity, has its own independent Board of Directors, conducts service programs independent of those of Easter Seals, Inc. and maintains its own separate accounts.

Display of Net Assets by Class: The net assets of Easter Seals are reported as either unrestricted or temporarily restricted. Temporarily restricted net assets are created by donor-imposed restrictions on their use. All other net assets are legally unrestricted and are reported as part of the unrestricted class.

Easter Seals reports gifts of cash as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Temporarily restricted net assets are available for the following purposes or periods at August 31, 2004 and 2003, respectively:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time restricted</td>
<td>$ 493,500</td>
<td>$ 514,800</td>
</tr>
<tr>
<td>Charitable trust agreement</td>
<td>368,900</td>
<td>348,800</td>
</tr>
<tr>
<td></td>
<td>$ 862,400</td>
<td>$ 863,600</td>
</tr>
</tbody>
</table>

Net assets released from restrictions were $152,100 and $108,200 for the years ended August 31, 2004 and 2003, respectively.

Tax Status: Easter Seals is qualified as a tax-exempt organization under the provisions of Section 501(c)(3) of the Internal Revenue Code and, therefore, exempt from taxation under present income tax laws.

Property: Furniture, fixtures and improvements are stated at cost. Expenditures for maintenance and repairs are charged to expense as incurred and expenditures for major renovations are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to fifteen years.

Revenues: Easter Seals may accept donor-restricted contributions in keeping with the nature of its activities. Such contributions, along with the related investment income, would be recorded in the appropriate restricted classification as required by the donor stipulations.

Contributions received with donor-imposed restrictions that are met in the same year as the contributions are received are reported as revenues of the unrestricted net asset class.

Accounts receivable from affiliates: Affiliate receivables are carried at original invoice amount less an estimate for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied on an aging of accounts. Affiliate receivables are written off when deemed uncollectible. Recoveries of affiliate receivables previously written off are recorded when received.

An affiliate receivable is considered to be past due if any portion of the receivable is outstanding more than 30 days. Interest is charged on affiliate receivables that are outstanding for more than 30 days and is recognized as it is charged. As required in the Bylaws, any unpaid affiliate receivable balance, which became due and payable within the fiscal year, shall be paid by October 25th of the following fiscal year. Nonpayment of past due accounts results in a reclassification of the affiliates’ membership status.

Centralized Mail Fund-Raising Campaign: Certain centralized mail fund-raising campaigns that are closely tied to a particular fiscal calendar period are in process at the end of Easter Seals’ fiscal year. Easter Seals recognizes the revenue and the related expenses for these campaigns in the relating calendar period. These amounts are included in deferred revenue on the accompanying statement of financial position and are comprised of the following:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campaign commitment billed to Easter Seals</td>
<td>$ 2,282,300</td>
<td>$ 2,255,300</td>
</tr>
<tr>
<td>Unpaid campaign commitment</td>
<td>(2,139,200)</td>
<td>(1,183,600)</td>
</tr>
<tr>
<td>Paid campaign commitment</td>
<td>143,100</td>
<td>75,700</td>
</tr>
<tr>
<td>Related revenue</td>
<td>(3,823,900)</td>
<td>(3,251,300)</td>
</tr>
<tr>
<td>Net deferred revenue</td>
<td>$ 1,680,800</td>
<td>$ 1,175,600</td>
</tr>
</tbody>
</table>
Easter Seals, Inc.

Note 7: Nature of Organization and Summary of Significant Accounting Policies, continued

In-Kind Support: Easter Seals records, as in-kind support, the reported value of campaign print and media airings of its public service advertising as well as other related services. Contributions of tangible assets are recognized at fair market value when received. In-kind support is summarized as follows:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Print public service advertising</td>
<td>$75,700</td>
<td>$38,000</td>
</tr>
<tr>
<td>Other</td>
<td>75,900</td>
<td>45,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$151,600</strong></td>
<td><strong>$83,000</strong></td>
</tr>
</tbody>
</table>

The above amounts are offset by like amounts included in the public health education expense in the statement of activities and changes in net assets, as well as in the printing and media expense in the statement of functional expenses.

Use of Estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.

2003 Summarized Information: The financial statements include certain prior-year summarized comparative information in total only. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Easter Seals’ financial statements for the year ended August 31, 2003, from which the summarized information was derived.

Reclassifications: Certain amounts on the statement of financial position as of August 31, 2003, have been reclassified to be consistent with the classifications adopted for the year ended August 31, 2004.

Note 2: Pledges Receivable and Charitable Trust Agreement

Easter Seals has received pledges from individuals and corporate entities. Pledges receivable are recorded in the period during which the pledge is made as public support contributions. Unrestricted pledges to be collected at a future date are recorded, at the present value of cash to be received, as an increase to temporarily restricted net assets and are recognized as unrestricted support when cash is received.

Pledges receivable are due in the following periods:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
</table>

In the accompanying statement of financial position, net pledges receivable are presented as:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Short-term pledges receivable</td>
<td>$7,500</td>
<td>$50,000</td>
</tr>
<tr>
<td>Long-term pledges receivable</td>
<td>78,000</td>
<td>120,000</td>
</tr>
<tr>
<td><strong>Total pledges receivable</strong></td>
<td><strong>$85,500</strong></td>
<td><strong>$170,000</strong></td>
</tr>
</tbody>
</table>

Easter Seals was named as beneficiary to a trust in 1999. The principal amount of the charitable trust is $1,000,000 and is recorded at its present value using a 5.7 percent discount rate over a 23 year period.

Note 3: Investments

The investments of Easter Seals are stated at fair market value, based on quoted market prices as of August 31, and are comprised of the following:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mutual funds</td>
<td>$10,713,400</td>
<td>$9,738,500</td>
</tr>
<tr>
<td>Other securities</td>
<td>1,204,400</td>
<td>731,900</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$11,917,800</strong></td>
<td><strong>$10,468,400</strong></td>
</tr>
</tbody>
</table>

In the accompanying statement of financial position, investments are presented as:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investments – current</td>
<td>$11,156,500</td>
<td>$10,077,100</td>
</tr>
<tr>
<td>Long-term Investments</td>
<td>759,100</td>
<td>385,700</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$11,915,600</strong></td>
<td><strong>$10,462,800</strong></td>
</tr>
</tbody>
</table>

Investment income recorded in the statement of activities and changes in net assets is as follows:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest, dividends, and capital gains</td>
<td>$186,300</td>
<td>$212,500</td>
</tr>
<tr>
<td>Unrealized gains</td>
<td>996,400</td>
<td>778,200</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,182,700</strong></td>
<td><strong>$930,700</strong></td>
</tr>
</tbody>
</table>
EasterSeals, Inc.

Note 4. Long-Term Debt
As of August 31, 2004, Easter Seals had available a $4,000,000 bank line of credit. Borrowings outstanding under the line are collateralized by certain investments. Easter Seals had no outstanding balance under this line of credit as of August 31, 2004 or 2003.

In August of 2003, Easter Seals received proceeds of $5,000,000 on a long-term note payable from the same commercial bank. The note is due in monthly principal installments of $58,824 plus interest at 4.90 percent through September 30, 2010. The note is collateralized by certain unrestricted investments held by the Organization. The balance of the note payable was $4,352,300 at August 31, 2004.

The future maturities of this note as of August 31, 2004, are as follows:

<table>
<thead>
<tr>
<th>Year ending August 31</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>$754,700</td>
</tr>
<tr>
<td>2006</td>
<td>705,900</td>
</tr>
<tr>
<td>2007</td>
<td>705,900</td>
</tr>
<tr>
<td>2008</td>
<td>705,900</td>
</tr>
<tr>
<td>2009</td>
<td>705,900</td>
</tr>
<tr>
<td>Thereafter</td>
<td>784,600</td>
</tr>
<tr>
<td></td>
<td>$4,352,300</td>
</tr>
</tbody>
</table>

Note 5. Dealings With Affiliates
Notes and accounts receivable balances from affiliates, after allowances for uncollectible accounts, at August 31, 2004 and 2003 were $1,053,200 and $1,154,300, respectively. These amounts are classified in current assets based on expected payments. Long-term notes receivable from affiliates at August 31, 2003 amounted to $150,200 and were fully reserved.

As of August 31, 2004, Easter Seals was guarantor of the bank debt of an affiliate, Easter Seal Society of New York. The maximum guarantee is $115,200 and the amount of the debt outstanding as of August 31, 2004 was $102,700.

Note 6. Affiliate Fund-Raising
Easter Seals performs fund-raising activities for its affiliates. Amounts included in contributions, program development awards to affiliates, public health education, and fund-raising relating to these fund-raising activities in the statement of activities and changes in net assets for the year ended August 31, 2004, were $8,327,000, $5,535,200, $10,609,100 and $10,833,400, respectively.

Note 7. Allocation of Joint Information Costs
For the year ended August 31, 2004, Easter Seals incurred joint program services costs of $24,932,000 for informational materials that included fund-raising appeals. Of these costs, $1,955,000, $10,609,100 and $10,833,400, was allocated to fund-raising advisory, public health education, and fund-raising, respectively, in the accompanying statement of activities.

Note 8. Pension Plan
Easter Seals has a defined benefit pension plan covering substantially all of its employees. Benefits are based on years of service and the employees’ final compensation. Easter Seals’ funding policy has been to contribute annually an amount equal to at least the minimum amount required under the Employee Retirement Income Security Act of 1974. The following table sets forth the plan’s funded status and amounts reflected in Easter Seals’ statements of financial position at August 31, 2004 and 2003:

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in benefit obligation:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Benefit obligation at beginning of year</td>
<td>$12,634,600</td>
<td>$10,747,500</td>
</tr>
<tr>
<td>Service cost</td>
<td>323,100</td>
<td>452,600</td>
</tr>
<tr>
<td>Interest cost</td>
<td>840,600</td>
<td>810,900</td>
</tr>
<tr>
<td>Actuarial (gains) losses</td>
<td>34,100</td>
<td>819,500</td>
</tr>
<tr>
<td>Plan amendments</td>
<td>(38,800)</td>
<td>212,000</td>
</tr>
<tr>
<td>Benefits paid</td>
<td>(384,600)</td>
<td>(388,100)</td>
</tr>
<tr>
<td>Benefit obligation at end of year</td>
<td>11,417,000</td>
<td>12,654,000</td>
</tr>
</tbody>
</table>

Change in plan assets:
- Fair value of plan assets at beginning of year | 12,031,300 | 6,340,200 |
- Actual return on plan assets | 1,056,100 | 462,200 |
- Employer contributions | - | 5,619,000 |
- Benefits paid | (384,600) | (388,100) |
- Fair value of plan assets at end of year | 12,683,000 | 12,051,300 |

Reconciliation of funded status:
- Funded status | (754,000) | (663,200) |
- Unamortized prior service cost | 615,900 | 722,600 |
- Unrecognized net actuarial loss/(gain) | 3,302,300 | 3,497,900 |

Net amount recognized | $3,163,800 | $3,597,300 |

Amounts recognized in statements of financial position consist of:
- Current portion, prepaid pension asset | $525,000 | $435,000 |
- Long-term portion | 2,638,800 | 3,162,300 |
- Prepaid pension asset | $3,163,800 | $3,597,300 |
Easter Seals, Inc.

Note 8. Pension Plan, continued

Components of net periodic benefit cost:
Service cost $123,100 $452,600
Interest cost 840,600 810,900
Expected return on plan assets (1,004,200) (927,900)
Amortization of prior service cost 70,300 83,600
Amortization of actuarial gains 200,500 182,500
Net periodic benefit cost $435,100 $971,700

The current portion of prepaid pension asset is reflected in the statement of financial position within prepaid expenses and deferred charges.

The weighted-average discount rate used in determining the actuarial present value of the projected benefit obligation was 6.75 percent and 7.0 percent for 2004 and 2003, respectively, while the rate of increase in future compensation levels used was 3.5 percent for 2004 and 2003. The expected long-term rate of return on plan assets was 8.5 percent for 2004 and 2003.

Plan Assets
The asset allocation for the pension plan by asset category is as follows:

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity Mutual Funds</td>
<td>60%</td>
<td>57%</td>
</tr>
<tr>
<td>Fixed Income Mutual Funds</td>
<td>40%</td>
<td>32%</td>
</tr>
<tr>
<td>Cash</td>
<td>0%</td>
<td>18%</td>
</tr>
<tr>
<td>Total</td>
<td>100%</td>
<td>100%</td>
</tr>
</tbody>
</table>

Contributions
Easter Seals expects to make no contributions to the pension plan during the year ended August 31, 2005.

Estimated Future Benefit Payments
Estimated future benefit payments are as follows:

<table>
<thead>
<tr>
<th>Year ending August 31:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>476,419</td>
<td></td>
</tr>
<tr>
<td>2006</td>
<td>531,219</td>
<td></td>
</tr>
<tr>
<td>2007</td>
<td>583,465</td>
<td></td>
</tr>
<tr>
<td>2008</td>
<td>627,335</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>818,186</td>
<td></td>
</tr>
<tr>
<td>Thereafter</td>
<td>5,519,017</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$3,575,637</td>
<td></td>
</tr>
</tbody>
</table>

Employer contributions for the year ended August 31, 2003, were funded in part through the $5,000,000 proceeds from the long-term note payable discussed in Note 4.

Note 9. Leases
Easter Seals has an operating lease for its corporate headquarters which has been in effect since September 1993, and provides for annual base rent plus a pro rata share of real estate taxes and other operating expenses. This lease expires in January 2009. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately $148,000 for the years ended August 31, 2004 and 2003.

In September 1999, Easter Seals entered into an operating lease for additional space at its corporate headquarters. This lease expires in January 2009. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately $215,000 for the years ended August 31, 2004 and 2003.

The landlord for the current office space is paying all remaining occupancy costs of the Organization’s former lease. This payment is in the form of a rent abatement and covers the remaining term of the former lease.

Easter Seals has an additional operating lease in effect for office space in Washington, D.C. The lease was amended during fiscal year 2001 and covers a period through 2006. The lease provides for annual base rent plus a prorata share of real estate taxes and other operating expenses as defined in the lease. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately $208,000 for the years ended August 31, 2004 and 2003. In July 2002, Easter Seals entered into an operating lease for additional office space in Washington, D.C. This lease expires in June 2006. Rent expense is recognized on a straight-line basis over the life of the lease and was $63,600 for the years ended August 31, 2004 and 2003.

Future minimum lease payments are as follows:

<table>
<thead>
<tr>
<th>Year ending:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>714,100</td>
</tr>
<tr>
<td>2006</td>
<td>674,300</td>
</tr>
<tr>
<td>2007</td>
<td>424,800</td>
</tr>
<tr>
<td>2008</td>
<td>428,500</td>
</tr>
<tr>
<td>2009</td>
<td>180,200</td>
</tr>
<tr>
<td></td>
<td>$2,421,900</td>
</tr>
</tbody>
</table>


EasterSeals, Inc.

INDEPENDENT AUDITOR’S REPORT

To the Board of Directors of
Easter Seals, Inc.
Chicago, Illinois

We have audited the accompanying statement of financial position of Easter Seals, Inc. (an Ohio not-for-profit corporation) as of August 31, 2004, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization’s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Easter Seals, Inc. as of August 31, 2004, and the changes in its net assets, its cash flows and its functional expenses for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated November 5, 2004, on our consideration of Easter Seals, Inc.’s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal controls over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting and compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

McGladrey & Pullen, LLP
Chicago, Illinois
November 5, 2004

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Be an angel of change.

EXTRA MILE HONOR ROLL

The following giving levels reflect the pioneering impact of Edgar Allen’s efforts on behalf of people with disabilities:

HUMANITARIAN LEVEL

VISIONARY LEVEL

INNOVATOR LEVEL

PHILANTHROPIST LEVEL

FRIEND OF EDGAR ALLEN LEVEL

Easter Seals Affiliates

Visionary Level

Easter Seals Southern California
Easter Seals Metropolitan Chicago, Illinois
Easter Seals Crossroads Rehabilitation Center, Indiana
Easter Seals Michigan

Innovator Level

Easter Seals Alabama
Easter Seals Arizona
Easter Seals Arkansas
Easter Seals Bay Area, California
Easter Seals Superior California
Easter Seals Delaware & Maryland’s Eastern Shore
Easter Seals Florida
Easter Seals Miami-Dade, Florida
Easter Seals Volusia & Flagler Counties, Florida
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Easter Seals Hawai’i
Easter Seals Peoria—Bloomington, Illinois
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Easter Seals Kentucky Cardinal Hill Rehabilitation Hospital
Easter Seals Massachusetts
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Easter Seals Sierra Nevada

$100,000 plus
$50,000 - $9,999
$1,000 - $4,999
$250 - $999
up to $249

Easter Seals New Jersey
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Easter Seals West Central Ohio
Easter Seals Youngstown Area, Ohio
Easter Seals Northeast Ohio
Easter Seals Northwestern Ohio
Easter Seals Central Texas
Easter Seals East Texas
Easter Seals Greater Dallas, Texas
Easter Seals Wisconsin
Easter Seals Wisconsin
Easter Seals Eastern Nebraska
Easter Seals Northern Rocky Mountains

Easter Seals Leading Associates

Visionary Level

Lynne & Tom Mangold

Innovator Level

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Le & Deanne Binnsman
Harvey R. Chaplin
Buch & Christopher Clegg
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Ed Wann
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Friend of Edgar Allen

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Jennifer & Paul Berlt
Tiffany Blackstone
Glare & Phil Bodenheier
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Daniela Caste
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Joanne Chuman  
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Hornbecker  
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Lynda Irvin  
Sharon Moore Jordans  
& Arnold Jordans  
Joel Johnson  
Renee & Gary Kavalar  
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Fanny & Ralph Krugle  
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Ediese & Stephen Lena  
Sally & Elgin Manhard  
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McCauley  
Paty Molloy  
Dietra Moser  
Julie Nasser  
Jeanne & Mike Pelkmans  
Jane & Robert Petrosnik  
Buner & David Powers  
Brenda & John Quinn  
Kristen Reale  
Laura Rosetpo  
Mary Beth & Bob Roberts  
Emily & Michael  
Robertson  
Anndra & Bob Segel  
Kristen Shink  
Pam & Jim Spal  
Sue & Edward B. Spal  
Patricia & Russell  
Stowers  
Glenda & Roger Sykes  
Nancy Teichman  
Rachael & Tom Telleen  
Lee Thayer  
Jo Ann & Jonathan Trapp  
Sandra & Samuel Tuttle  
Michael Ures  
Susie Ventura & Dfloyes  
Kevin Walter  
Ruth Ann &  
Thomas Watkins  
Beth A. Wegon  
Luanne Welsh  
Mark Whitley  
Bethany &  
W. Bruce Winer  
Andrea & Brian Yee  
Emma Zozo  
Karen Zuckerman  

List as of September 19, 2005  

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The Chairman’s Roundtable honors those individuals who have made transforming gifts of $1,000,000 or more. The Leadership Circle honors those individuals who have made empowering gifts of $500,000 or more. Their inspiration, leadership and commitment significantly enhance our ability to expand programs and services for people with disabilities.

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Igor & Amar  
Anonymous  
Bechtler Foundation  
Robert E. & Nancy  
Bradford  
Julia Brink  
Barry & Judith Brownstein  
Richard Carmon  
Virginia Clark  
Jake Jabs  
Mort LaKeota  
Beth Lilly  
Clayton & Michelle  
McWhorter  
Jim & Jane Miller  
Luis Arenas Perez  
Johanna Cooke Brooks  
Family of John S. &  
Mary Martha Rose  
Mary Fuller Russell  
John Slater  
Mr. & Mrs. C.J.  
Turner, Jr.  
Richard & Jean Van Fleet  
Don & Manine Vestal  
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Weinberg Foundation  

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Bartilo  
Bechtler Foundation  
Martin Hansen  
Luis Arena Perez  
Goodwin Perkins  
George C. Reeves  
Bill & Peg Roberts  
Craig Boppert  
Arthur & Vera Smith  
Zamirah May Symons  
Cal Turner Family Foundation
PRESIDENTS’ COUNCIL

Members 2004-2005

The Presidents’ Council is the principal giving club of Easter Seals nationwide, honoring individuals who make annual gifts of $1,000 or more. The honor roll reflects all donors’ names provided by Easter Seals affiliates as of August 31, 2005. Gifts from individuals who made contributions after the printing of this report are greatly appreciated and will be included in the 2005-2006 Annual Report. Listed below are the giving levels for the Presidents’ Council members.

Levels of giving:

I N D E P E N D E N C E

$50,000

E M P O W E R M E N T

10,000

O P P O R T U N I T Y

5,000

D I G N I T Y

2,500

A B I L I T Y

1,000

Easter Seals Alabama

Empowerment

David & Terri DeSantis

Mr. Dale Glover

Opportunity

Ron & Anne Layne

Ward McFarland

Dignity

David DeSantis

Frank & Debbie Harkins

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Bernadette Yarick

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Independence

Estate of Pamela Lewis

Estate of Glenda Padon

Empowerment

Martin & Hildegar

Gluck Foundation

Estate of Jennie

Martin

Floyd Scott

Estate of Harry R.

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Opportunity

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Clynt & Clara Belle Eaton

Estate

Mary MacBeade

Dignity

Anonymous

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Abilities

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Brad Perkins

Lucille Remsey

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Empowerment

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Lyons Foundation

Judy & Michael

McClendon

Lassene & Win

Rockefeller

Walshower Trust

Opportunity

Doug Butnewt

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Charitable Foundation

Energet Charitable

Foundation

Jim Eddy Good Sport

Fund

Florence Halstead

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Stacey & Allen Horns

Kevin Horton

Susanne & Matt

McClendon

Barbara & Mike Means

Karen & Bob Osborne

Larry Porter Family

Charlene & Chuck

Preszner

Linda & Robert Shotto

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Walton Family Foundation

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Ashley Cook

Ellion & Rogers Cockrell

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Brent Gourley

Anna & Kenny Kent

Marion McGilum

Jim, Linda & Bill Morgan

Tish & Wyck Nibert

Sarah & Walter Nunnally

Louis E. Schiebel

Annette & Franklin

Sherrill

Walter V. Smiley

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Elizabeth Whitehead

Abilities

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Martha & Samuel Butler

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John A. Fogelman, Jr.

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Gibbs

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James A. Greer

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Jerry Maiden
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McWilliams
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Cindy & John Shephard
Warren Simpson
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Wendy & Jeff Simonen
Janice & Larry Walther
Connie & George Winkler
A. & Richard Williams
Shannon & Clay Young

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Independence
Molly Gair Estate
Bernice E. Ludwig Estate
Heals Endowment
Endowment
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Louis Negre Estates
Maurice Price Edlephot
Peter M. Radin, Jr.
Nora Ewell Reddell

Easter Seals Benefits
Endowment
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Mr. & Mrs. Michael & Mary Ellen Fox
Marc Lynn Patrick

Easter Seals of Central California
Independence
Bob & Linda Vidmar
Lou Harrison Estate
Endowment
Vivian Boreo
Bruce & Sue Brasica
Dr. Terry & Ruth Hutchison
David K. Kahyoun & David & Botzie Tama

Easter Seals Northern California
Opportunity
Paul & Sukherna Bohn

Easter Seals Colorado
Independence
Boettcher Foundation
Endowment
Anonymous
John & Claire Arnold
Genesis Foundation
A.V. Hunter Trust
Helen K. & Arthur E. Johnson Foundation
Melvin & Elaine Wolf Foundation
Be an angel of change.
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Mrs. Nicole C. Powell
Mr. David Stanton

Easter Seals Southern Georgia

Lannon Brand
Sean Davis
Kate Deloach
Beth English
Lynda Hammond
Paro' Lear
David Frantz
Jim Wilcox

Easter Seals Hawaii

Empowerment
Eden Destrache
Antoine & Edeline
Vidinha Trust

Opportunity
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Dignity
Anonymous
Mark & Diane Hare
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Abilities
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Mark & Les Alexander
James Andretzick
Philip Antone
Rose Brandlew
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Gilbert & Madeline
Chang
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Robert Dewitt
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Flannery
Terry Fuji
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Miranda Gilbert
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Marc Morgan
Francisco Oda
Ann Okada, M.D.
Harold & Yoshie Ohata
James & Liliane Matsuyoshi
Shikpa Paiel &
Daniel Minskoff
Don Roberts
Koichi & Dorothy
Shigemura
Anna Marie Springer
Bessee T. Tanaka
James & Joan Tanouye
Shuryo Takiya
Mike & Catherine
Teruhisa
Leighton R. Tsuru &
Rikki Gabriel
Clayton & Lynette
Tebayama
Lowell & Elaine
Tebayama
Jon Wagner
Craig Watkins
Jon & Noege Whittington
Carl Williams
Maren & Tracy Williams
Scott & Nancy Wu
Katie Yoshikawa

Easter Seals
Central Illinois

Dignity
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Mr. & Mrs. Matthew
Billings
Mr. & Mrs. Brian Chiar
Mr. & Mrs. Michael Davis
Mr. & Mrs. Paul Gaughan
Mr. & Mrs. Mark Grogan
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Pavella
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Easter Seals
Nebraska
Ability
Brett & Inga Anderson
Jerry Banks
Steve & Debbie Bartels
Ronald & Diane Fucini
Karen Gunder
John Haldeman
Dr. Henry &
Margaret Kammerfeld
Rebecca Kohler
Val McPherson
Robert Naro
Connie O'Neil
Cynthia Owen
Andrew Olsen
Stephen Robinson
Richard Scorr
LeRoy Thom
Claudia & Larry Winkler
Roger & Mary Winyo

Easter Seals
Sierra Nevada
Dignity
Don Stensmoquet
Ability
Charlett Serlene
Easter Seals
Southern Nevada
Dignity
Nancy Becker
Brenda & Bob Mullen:
Kelly Mullen
Scott Mullon
Debbie Tassarino
Jim Wunderlin
Easter Seals
New Hampshire
Independence
Ben & Sandy Gamache
Robert & Beverly Grappone
Michael & Judith Salter
Empowerment
Anonymous
Ben & Louise Allard
Donna & Richard Beaure
Opportunity
Donna Byrne
Robert & Kathleen Brown
Steve & Elaine Cemer
Larry J. Commm
Dick & Lorraine
Lawless
Bob & Donna Lorette
Marc Lube
Tom & Eileen Murray
Richard & Marsha Rawlings
John & Sue Sanfodden
John & Glynis Sullivann
James & Lynda Tronciclit
Allan L. Walker
Dignity
Anonymous
James & Sue Bee
David Bissonnette
Dawn & Michael Chambers
Brian & Marie Cross
John Depitt
Jeffrey Whitney
Kevin & Debbie Duffy
M & Mrs. David P. Goodwin
Christine M. Mahlon
Fred Porce
Dan Prior & Judith Varsanyi
Michael Boyd
Chuck & Karen Roberts
Neil & Sheila Sugglin
Shawn & Ellen Tumayni
Dorothy & Turi
Fred Uteh & Eleanor Rumsil
David & Karen Van Der Beken
Ability
Anonymous
Steve & Jean Alane
Ronald & Sherry Alie
Lynn & Daniel Anderson
Steve Ballou
Carolyn & Randy Bronstein
Chris & Jean Bishop
M'l Blanchette
Mare Bourgeois
Jeff Brandon
Mary Brant
Bob & Lynne Brecknock
Ken Brewer
Roger L. Brisson
Frank & Irene Buhl
John & Betty Burks
Hayrim Bryan
Dick & Joan Cerr
Bradford & Kathleen Cook
Jeanne M. Crollbroth
Ray & Olga Core
Kathleen A. Crone
Jeanette Davila
Joseph DeAngelis
Gerard F. Doherty
Michael & Helen Donnelly
David & Susan Finch
James & Erin Finlan
John & Dorothy Fox
Alan & Nancy Friedberg
Kent & Patricia Gill
Gary & Pauline Haworth
Charles & Nancy Hildreth
Gregory Hoad
Bita Lipoto
Mr. & Mrs. Roger L. Jean
Mark Johnson
Mr. & Mrs. Robert B. Jolles
Donna Kreef
Nesbitt & Arlene Kriehow
Gregory Kevin
Chris & Kathy Kittle
Paul & Mary Kou
Ouida & Elizabeth Lamontagne
Terrace & Christine Large
Bob & MaryAnn Longchamps
Lou & Marianne Lowenbrun
Tom & Linda Maddox
Cynthia Makris
Bryan & Paul Mango
John McIntire
Mr. & Mrs. John W. McGrath
Richard J. Messina
John & Betty Miles
Kim & Tommie Miller
Ahmed G. Mohamed
Karen & Louise Norwood
Michael T.O'Hara
Michael & Laurie Peltier
Mark Piaconsky
Marlene Piaconsky
Robert & Rose Marie Phillips
Ray & Sharon Pinard
David & Leslie Proctor
Magg. John P. Quinn
Patrick Rowley, Anderson
Alex Ray
Patricia Reed
Fred & Denise Robarge
John & Anita Rogers
Olga Secou
Tina & Scott Sharby
Susan L. Silley
The Singer Family
Dane & Terry Sinotte
Linda & Bill Sirak
Lisa & Bob Smith
Stephen & Ann Smith
Brian & Judy Strycker
Max Telfer
Cindy Weese Thiece
Louie J. Tillotson
Angela Topfliff
Easter Seals New Hampshire, continued

Raymond & Barbara Truexewha
Earl & Ella Trinder
Eugene & Veronica Van Leewen
The Wijo Family
Sherry Ann Young
Easter Seals
New Jersey
Independence
The Estate of Eleanor Seedel
Empowerment
Michael Truesell
Otto Klein Foundation
Alan & Linda Laidin
Opportunity
Donna J. Bretonem
Scott I. Landes
Bob Magness
May & Samuel Rudin
Family Foundation
Dignity
John R. Hallerman
Birth Foundation
Frank Virgief Foundation
Bailly
Rich Abrams
David A. Birn
Ed Chavis
Tad A. Gabbi, Esq.
Jay F. Torker
Dorothy Des Turtlon
Chastable Foundation
Robin A. Doyle
Helen & Michael Drobinski
Brian J. Fitzgerald & Linda Fondinelli
Alla A. Frommfield
Dr. Spyrus T. & Mrs. Helen Gevas
Mark Green
Patricia Griffin
Scott Hadley
Barb Harenczak
Thomas M. Hogan
Jerome Katcher
Mitchell C. Landis
John McEwan
Wayne Mize
Joe & Linda Naem
Jayce Ann Nielsen
Carly Day Penny
Charles Parry
Kathleen Patrick
Donald & Jeanette Seg
Fernando Santona
Richard M. Stinson
Joseph Testa
Elaine Torres-Williams
Bob & Lorraine Van Der Wende
Ken Warden
Gady & Stephen Yingling
John Zacherger
Easter Seals
New York
Empowerment
Ben & Sandy Gamache
Lilli Shedlin
Opportunity
Michael & Helen Donnelly
Larry J. Campkin
Joseph & Diane Giannetto
John M. Lockhart, II
H. Christopher & Linda Pape
Dignity
Dr. Hong K. Choi & Mrs. Haymay Byun
Mr. & Mrs. James M. DiBiendetto
Dick Fox
Mr. Gary R. Grow
Mr. Donald Hening
Mr. Richard Lessifier
Mr. & Mrs. John W. McGrath
Daniel & Elizabeth Richardson
Thomas B. Wahl, Jr.
Ability
Floyd Austin
Ms. Patricia Byrne
Greg & Linda Chalmers
Dr. Mitchell & Patricia Chase
Emanuel P. Congress
Bradford & Kathleen Cook
David Day
John & Linda Donohue
Mr. & Mrs. James Fahey
Roman Finke
Ms. Nancy A. Green
Arnold & Ann Gray
Mr. James Heltier
Mr. Peter C. Ley
Judy W. Linsehan
Daniel & Marie Mahany
Ben Mayer
John L. Maxiauino, Esq.
Mr. & Mrs. David M. Martin
Gerard P. & Audrey Martineau
Mr. Craig D. Mase
Ms. Diane McKenznie
Ms. Christine McMahon
Mark & Christine McMann
Andy Means
Ms. Judy Mines
Mr. Alice Morris
Mr. Timothy F. Murray
Michael O'Brien
Mr. John J. O'Connor
Robert W. Ortisch
Ms. Judith Ortner
Mr. Atto Pasculesi
Erlich & Brunnhilde Portler
Steve & Priscilla Rosen
Peter & Kathleen Sear
Mr. Ronald Sherman
Mr. Kirby Silver
Mr. Harold Snyder
Mr. Richard Stork
Mr. Fred S. Strauss
Mr. Anthony J. Szumko
Mr. Alan M. Tarter
Shawn & Elin Trauson
David & Loraine VanBrumm
Gerard & Carol Wemmer
Mr. & Mrs. Thomas R. Wible
Bruce & Marion Wyand
Easter Seals
UCP North Carolina
Independence
Richard & Bobby Langshin
Empowerment
Mary Leight Ross*
Charles Hunter
Bob & Linda Shaw
Doyle & Holly Yager
Dignity
Anonymous (3)
Richard & Mary Bakrec
Andy Brown
Suan & Pag Colve
Denise & Kathy Crowley
Patricia G. & Floyd D. Deves
Bob Dooley
Gail & Ben Driscoll
Sandra Rowe & Bern Moire
Bill Moore
Larry Nichols
Elizabeth Moore-Buffin
Lorraine & Bruce "Thermann"
Iona Bailey-Waltin*
Jeffrey & Rhonda Yager
Steven & Loryn Yager
Ability
Dorothy Aiken
Richard & Sharon Anscurt
Charles & Sandra Barnes
Dee Blake
Michael Kevin Bright
Ken Cameron
Richard L. Carpenter
Kathryn Clinic
Toni Cron
Geonna & Laurie Coehan
Don & Nell Domagico
Suan Druffel
Jr.
Jerry Fisher
Adele & John Fischia
Karen Adams
Gilchrist & Danny Glickn
Robert & Susan Hambrt
David Jones
Richard & Pam King
Kermit Werhonde
Paul Lester
Sandra & Leon Levine
Barbara Mawe
Kirk & Janet
Marie Konnie
John McArthur & Margaret Hereman
Dave & Betty McGow
Ken & Patricia Miller
Howard Mirzal
Jack & Emily Overcash
Mandy & Tommy Peters
De & Dick Ray
Philip & Michellee Scars
Jay G. Selle
Ann & Ken Shaver
Robin Thielman
Charles Vassallia
Cheryl Mulloy & Dirk Vilemagnn
Denise & Mary Wacker
Fred & Ann Widdett
Martha Wadson
Lume & Mike Welch
George & Betty Wilson
Ron & Paula Withrow
Lorraine & Robert Woodward
Easter Seals
North Dakota
Ability
Gordon & Shelly Hense
Easter Seals
Central & Southwest Ohio
Empowerment
Carlton Dargue, Jr.
Memorial Fund
Jack & Ann Bashct
Richard & Ann Shaffer
Foundation
Opportunity
Starrp Kirk
Bach Dargue
Bett Dersay
The English Family Foundation
Andy & Elizabeth Geiger
Carrie & Elaine Mosby
The Make B. Nicholas Fund
Charles & Marixia Buma
Dignity
Dr. Craig & Debra Anderson
Dr. Brand & Teresa Bierman
Jack & Sherry Bjerke
Waltr E. Decon Jr.
Jonathan B. Dwez
Mar & Leslie Freid
Sandra Bifbrrecht
Bar & Ron Leeman
Tom Marth
Erin G. Robinson
Crum & Stephanie Ross
Louis Soum
Katherine Brown
Burr & Lorraine Endowment
Karim A. Zierkman
Ability
Anonymous
Nick & Brenda Ashcher
Galen R. Barnes
Chris Campbell
Be an angel of change.

Birk & Kelly Collision Jameson & Meredith Crane, Jr.
Bob DeVall Franklin E. Eck
Kristy Emerich Eric B. Gambling
Mark & Chris Johnson Robert Lachter
Susan Little Richard D. & Margaret Lombardi
Alan & Matts Mahler Daniel & Donna Mann
David Moebe Mason Trust
Jamie McBurney & Jacki Bevli
Brent S. McCombie Kevin & Cindy McDermott
William G. & Erica L. Merriman, Jr.
Charles & Mary Jo Minor Charles & Susan Mula
John & Kay Murray Greg Panasiewicz
Jeff & Marilyn Rice George & Cookies Buff
Brenda Swingle Michael Walsh
Dick & Carol Wendi Mary Ann Wilcox
Dean & Mary Williams Donna J. Williams
Howard & Fay Tockerman
Easter Seals Northeastern Ohio

Empowerment
Barbara A. Malarchi Minin Et
Opportunity
Jeffrey & Dede Gale Alex & Carol Machakoske
Jan & Morris Miller Mark & Nancy Mills
Robert Tomasha

Dignity
Julian & Lynn Burc Donald Dailey
Marc & Gail Glasgow Donna Goldthorpe
Brad Haddock
Gary Miller
William & Nicole Platts
Richard Stoneley
Rene & Rochelle Thunser
Michael & Nancy Urre
Martin & Holly Wyner

Ability
Bruce Baumgartner
Dave DeRoma Sheila M. Dunn
Urbanco & Maryellen Medeiros
Joes Feliciano
Richard & Noma Gargano
Harold & Patricia Grey
Jeffrey Herrmann
Dave Jiske
Rene & Melissa Keever
MaryLou & Douglas Lamb
Susan & Bruce Love
Shelly MacDonald
David Marburger
Anna McWilliams
Navy Panama
Jerry & Elmer Pouder
John & Karen Perrone
Steve & Diane Boese
Paul Schlosser
Mark Stevens
Partner Raymond Turk
Albert Vindra

Easter Seals Northwest Ohio

Independence
Wilson & Donna Pink

Empowerment
Mike & Fran Myers
Beth K. Stocker

Opportunity
Mark & Karen Giesbren
Ben & Wendy Richardson
William & Louise Starboard
Jay Willmuth

Dignity
John Beckett
Kevin Beckett
Jeff & Joy Berquist
Dan & Lisa Green
Larry McGinley
Ken & Franceso Murphy
Frank Roche
Ernest & Ruth Watt

Ability
Karen Chapple
Robert & Patricia Copeland
Brad Crown
Richard & Susan Elder
Gary & Barbara Hockin
Tom Jewell
Jim & Concie Lange
Jim & Aida Lewis
Ron & Gloria Mantini
Alan & Debbie McCarron
Pat & Sarah McIntyre
A. Mahaffey &
Barbara Mayson
Ed & Janet Mellings
Arlene & Dan Petitto
Ron & Mona Pyke

Easter Seals Southwest Ohio

Dignity
Don & Phyllis Neyer
John & Ruth Swayer

Ability
Tim Bayer
Steve Blommer
Mark Johnson
Joy Rammer
Rick Read
Alvin Roehr
Jim Riemen
Kathy Schmidt
Tammy Watson
Nancy Stanford

Easter Seals West Central Ohio

Independence
Mr. & Mrs. John N. Taylor, Jr.

Empowerment
Iddings Family
Booneview Trust
The Virginia Keystone Foundation
Levin Family Foundation
Mr. & Mrs. Gerald M. Miller
Fred & Alice Wallace
Charitable Memorial Foundation

Opportunity
Clarence & Judy Bitter
Mary E. Gundersen

Endowment Fund
Levin Norman & Mildred
Moran Nancy
Memorial Fund

The Frank M. Tait Foundation
Mr. & Mrs. Frank E. Zovetto, Jr.

Dignity
Mr. & Mrs. Robert E. Burger
Mr. & Mrs. Lance W. Driftick
Bill & Patricia Knul
Amy K. Lettner
Craig & Cathy Marshall
Mr. & Michelle Quinter

Ability
Elizabeth Young
Mr. & Mrs. Robert J.
Blundell
Mr. & Mrs. Omar Blankford
Clarenta & Jacqueline
Brown
Michael & Dorothy
Curwic
Levi & Marshall Dugdale
Mr. William D. Duncan
Lila M. Ferguson Trust
Mr. Earl T. Hale
Mr. & Mrs. James A. Haug
Mike & Nancy Here
Ellie B. Himes
Mr. Bill Hines
Jim & Peggy Leibner
Donald N. Loree
Steve & Lou Mason
Mr. & Mrs. Dennis E.
McCaig
Mr. Andy McHale
Mr. & Mrs. Terry C.
Miller
David F. Mitchell, MD
Ms. Lorenda E. Nall
Mr. Paul Nichols
Bob & Karen Pawlak
Mr. & Mrs. George A.
Plumer
Ms. Kathy Petrick
Ms. Beth Reiden
Ms. Mario Rehine
Jim & Libby Rousan
Ms. Lisa Toseker

Easter Seals Youngstown Area, Ohio

Independence
The Hum Estate
The Miller Estate
Jim & Pam Pierce

Barry & Cindy Solomon

Empowerment
Franovski Schnelchel
Solomon Charitable Trust

Opportunity
Bush Beecher Charitable Trust
Mr. David Handler
Gloria & Jeannette
Tony, Mary, Natalie &
Dana Larcen
Mr. John Marlanoff
The Ruby Mansely Estate
Donald & Susan
McConnell
Schwelch Family
Foundation
Amco & Linda Sследel
Foundation
Mr. Al Sterchio

Dignity
William & Emily DeVogel
Carolyn & George
Mitchell
Mr. Tim Smith
Dennis & John York

Ability
Mr. & Mrs. Daniel Becker
Lynn & Ron Burr
Flora Cafeo
Phyllis Garaf
Ron DiTullo
Debby Ebenstein
Diane & Glenn
Hardtbrock
Mr. Bryan Franeczkowski
Kevin Lea
Carol & Doug Lameden
Dennis & Shirley
McMahan
Bush Mog Estate
The Moe Family
Dr. Kelly Moorehead MD
& Dr. Colin Moorehead
Mr. & Mrs. Ron Modell
Mr. & Mrs. Michael
Murray
Mr. Geoffrey Pearce
Mary Jo Rimoldi Estate
Amy & Mrs. Daniel Rossi
Mr. & Mrs. Tim Rupert
Mr. & Mrs. John
Simone
Kenton & Kathryn Skelmar
Julie & Bill Stolarz
Joan Thompson

53
Easter Seals Youngstown Area, Ohio, continued

**Norma & Frank Watson/Ellen & Jim Tressel**
**Easter Seals/Ohio**

**Dignity**

Mr. Rodney Burgamy  
Ms. Patricia Filer  
Mr. Bill Homer, Sr.  
Mr. & Mrs. Phil Scaramucci

**Volunteer Award**

Mr. Jim Fox  
Mr. James Pickel  
Mr. John P. Sullivan  
Mr. Keith White  
Mr. Robert Thomas

**Easter Seals/Ohio**

**Independence**

David & Jennifer Arhines  
Estate of Robert & Helen Bider  
Sydney & Lillian Zetschel Fund

**Empowerment**

William A. Fyeman  
Charitable/Remembrance Trust

**Lifeline**

Mario Landrum Foundation  
Estate of Richard S. Van Fleet  
Reid & Carolene Walker

**Opportunity**

Kathly Bridge & Ken Druer  
Estate of Harry Thomas

**Dignity**

Dr. & Mrs. Le Brenneman  
William C. Bill Eren  
Ardge & Kenneth Moore  
Joseph E. Weston

**Public Foundation**

Lynn & Debbie Allmayer  
Diane & Donna Armstrong  
Craig Conteil  
David & Annette Chevalier

David Childers  
Joe & Frances Naum Family Foundation, Inc.  
Paul Ferder & Carla French  
John Hall  
Philip & Avrilla Heidt  
Katharine Keene & Jack Munro  
Mark Kralj  
Leake Middle School  
Robert Limpert  
Jean Maack  
Marky Malisk  
Jim Monego  
Galvan Ranney & Craig Wiesberg Children’s Foundation  
Estate of Emma Unzelger Donna & Bill Walker

**Empowerment**

Estate of Margaret Horner  
Estate of William W. Campbell, Jr.  
Estate of Alice Hoffman  
DeGi Family Foundation  
Louis Sils Foundation

**Empowerment**

Estate of Bill Cammack  
Estate of Anne Greyhill  
Estate of Anna Greyhill  
Don & Lisa Wismer  
Doris and Linda Wolf

**Dignity**

Dellaposta Family  
Charlene & Ed Friedman  
Jim & Rosemary Foote  
Bob & Karen Foote  
Danny & Buhman Foote  
David & Michelle Foote  
Harrison C. Snyder Trust  
Richard & Jean Singer

**Ability**

Bruce & Melissa Aungier  
Barry H. Newborn  
Ben & Colleen Farbani  
Dandrea Family  
Della Delligposta  
Sarah J. DeHass & Michael R. Straw  
Donald & Nancy Devries  
Galvan & Nancy Druehler  
Imler Family  
Jerry & Jeanne Hamlin  
Hite Family  
Jeffrey Bower, Esq.  
Kramer Family  
Liz Myers

**Empowerment**

Estate of John W. Markey  
Terry Malther  
Robert & Janet Pennington  
J. Richard & Karen Pfeiffer  
Steve & Amy Sollner  
Ronald & Jeanne & Beatrizya  
Vestor Family  
Tom Shaheen  
Scott & Cig Yeum  
A. Leonard & Bonnie Zinnerman

**Empowerment**

Estate of Southeast Pennsylvania  
Anonymous  
Anthony Salvo  
Foundation

**Empowerment**

Mr. Herman Brij  
Mr. & Mrs. Gennaro Buggero

**Dignity**

Clarence Wilkes, Jr  
Mr. & Mrs. Rose Born  
Dr. & Mrs. Michael Broskey  
Stephen Caraboff  
Steve Glazew  
Laurie Coteley, Hackett  
Edward Hungartner  
Thomas Johnstun  
Brian Leidy  
Steven Margolis  
Adrian John Martens  
Frederick M. Nuss  
Mr. & Mrs. Thomas Prace  
Mr. & Mrs. Thomas Prace  
Mr. & Mrs. Timothy Spinos  
Mr. & Mrs. Paul J. Smith, Jr  
John Stanley  
Mr. & Mrs. Dean Stodols  
Nancy Teichman

**Empowerment**

Estate of South Central Pennsylvania  
Miko & Michele Donner  
Robert Rushorough

**Dignity**

Debbie Noel  
Holly Knoll  
Ronald & Bonnie Rootson  
Laura Walister  
Lori & Richard Watkins

**Ability**

Arlene Utz Foundation  
Daniel Kennedy  
David Krue  
Judy & Judy Rodney  
Donald Smith  
Susan Grel LETTER  
The John Frederick Stevanos Foundation

**Empowerment**

Estate of Southeast Pennsylvania  
Anonymous  
Eamonn & Susan  
Catherwood  
Roy & Hope Vaille

**Dignity**

Douglas & Rocky Clemens

**Ability**

William Barnes  
Christophor & Kim Benner  
Pat Crocchiocchi  
David Fensman  
Douglas & Kim Glaudich  
Richard Enders  
Erik W. Fay  
Tucker C. Goshe  
Denkrah J. Grossman  
Greg Lopuch  
Anonymous

**Dignity**

Henry R. Halloowell, Jr  
Jim & Elizabeth Hedin  
Robert E. & Margaret Keith  
Patricia McConnaughy  
Victor Nukusier  
Ted & Pati Paredy  
Janet Robison &  
Ed Thomas  
John Paul Simpson, Esq.  
William & Constance  
Whibley  
Carl W. Webster &  
Michael Crofalo  
Cathy Zeller

**Empowerment**

Estate of Western Pennsylvania  
Anonymous  
Roy & Jill Chorcan

**Opportunity**

William B. Caroliuk

**Dignity**

Anonymous  
Richard & Deb Rua  
C. James Zaremski

**Ability**

James & Judith Bennett  
Dr. Rury Cooper  
Connie A. Dunn  
Stan Jackson  
Timothy & Karen Kava  
Mark & Tina Outseach  
Richard & Janet Peterson  
Larry & Kayl Rager  
F. Brooks Robinson, Jr.  
Jeffrey & Jacqueline Shogran  
Josh Thoms  
William Tannakos

**Easter Seals**

Puerto Rico

**Independence**

Lebo Arfamor Diu  
Anguera  
Alicia Gordero Boudina  
David Camino  
Samuel Jove  
Juan A. Larrue  
Christian Lamb  
Ondo Lopez  
Luis Rivera  
Ricardo Zuloaga

**Empowerment**

Moises Benitez  
Nora Casano  
Lebo Juan Lorento  
Joaquim Montes  
Rafael Rovira  
Edwin Santana  
Augusto Schicker
Be an angel of change.

Opportunity
Kathleen M. Arias
Ramón Calderon
Jorge Fuentes
Victor Galán
Leilo J. Gonzales
Elena Leon
Carlos Raffo
Yolanda Sanchez
Rafael De La Vega

Dignity
Angel Alvarez
Francisco Arrebi
Philippie Bellande
Edwin Deliz
Victor Gutierrez
Francisco Labrador
Armando Lasa
Miguel Perez
Edwin Rodriguez
Isabelle Roy

Abilty
Jose A. Arregetta
Dr. Rita Amado
Dr. Jose A. Alzado
Fernando Figueroa
Jorge Vierre Martinez
Vidal Morales
Maria de Leonardes Olivera
Luis A. Perez
Lolo Carlos Steffen's

Easter Seals
South Carolina

Opportunity
Timothy Rash

Dignity
Birk Havens

Abilty
Sam T. Patterson
Chapel Foundation
Bruce Clark
Cleveland Howard
Mr. & Mrs. B. Newton Hubbs
Ted Moor
Francisco Segars
Bobby Williams
Easter Seals
South Dakota

Dignity
Jim & Jeanne Tisonen

Abilty
Cindy Bowen

Easter Seals
Tennessee

Independence
Anonymous
HCA Foundation
Ingram Charitable Fund
Barbara Lumbrometer
Memorial Foundation

Empowerment
Richard Jan & Katherine Brisk
Vio & Tawnee Campbell
Paul & Margaret Farnel
Buddy & Carolyn Killen
Larry & Beverly King
John McCain
John Lindahl, Sr.
Clayton & Michelle McWhorter
Milk Foundation
William Stamps
Farish Fund
Louise B. Wallace
Foundation

Opportunity
Alvin & Sally Beaman
Foundation
Lee & Kelly Beaman
Ray & Glenda Bell
Cheston Foundation
Linda Brooks
Tom & Judy Foster
Chas Hower
Ray & Rosemarie Karl
Danny Oxford
Michael & Katelyn Richardson
Gary & Sharon Smith
Cal Turner
Family Foundation
Kenneth Veneer

Dignity
Rud Stacey Andrews
Judy Bauman
Anne Beaman
Browdell Cerry
John & Julie Halley
Erik & Kaybell Hamze
Steve & Linda Harlan
Bill Ray & Joan Hearn
Don & Lori Ireland
Joe & Margaret Kelley
Jonathan Vener
Mike Yopp

Abilty
Dave & Beth Alexander
Mark Anderson
William F. Anderson
Artimus Trust
Judy Liff Barker
Beth Bix
Edward & Allison Browell
Barbara Burris
Alex & Ann Buchanan
Mary Mirabile & Steven Christiansen
Katherine & Stephen Collins
Tom Conns
Danner Foundation
Deaton Family
Foundation
Louise R. Draper
Foundation
Betgie Dunn
Jeffery & Donna Ekimb
Tim Farley
Arthur & Monica Franklin
Dr. & Mrs. Thomas F. Frist, Jr.
Thomas & Julie Frist, III
Mary & Tom Gardner
Page & Rodes Hart, Jr.
Patti & Hart Smallwood
Tom & Paloma Hartshorne
Audrey Harwell, Jr.
Karon Hiiton
Richard & Robin Ingram
Parson
Lady Jackson
Gina & Chris Jenkins
Beverly Jones
Dennis Krausnuck
Lifeworks Foundation
Louise & Connie Loeb
Jeffery Lodgen
Roy Manning
Laura Mier
Katy & Mike Moscarellis
Olson Family Foundation
Neil & Nan Parash
Jayne Perkins
Doug Pierce
Ben Reinhart
Mr. & Mrs. Robert Reeves
Mrs. David Rodenhausen
J. Ronald Scott
Jeanette Rudy
Buddy Shaw
Mary Jane Swamy
Fred Tillman
T & T Family Foundation
Reed Trickett
Mark VanDover
Robert & Penny Vaughn
Jack & Ellie Vaughn
Govan & Barbara White

Easter Seals
Central Texas

Independence
Ann & George Artis
MD Anderson (Honorary)
— The Texas Wranglers

Empowerment
Barbara & Ralph Hadley
Sharon & Gerald Miller

Opportunity
Jan & Vincent DiMasso

Dignity
Susan Hawkins Sager
Bernadette & Dan Shelley

Abilty
Barbara & Daniel Anderson
Jami & Byron Andrews
Robert Avera
Bussines Cavor
Derrck & Sherrie
Kevin & Carole Coleman
Wayne & Eyle Darwin
Bonnie & Donald Caster
Mia Martin &
Cody Martin
Kellee Moy
Don Nichols
Miriam Nissenbaum
Jeans & Hunter Olsen
Laura Wallace Pierce
Larry Pierce
Mary Helen & Steve Pratt
Brengle & C. Weber
Jeanne White

Easter Seals
East Texas

Opportunity
Pete Mankins

Dignity
Keith Barfoot
Will Garvin
Donald Reid
Ed Miller

Abilty
Nan & J. O. Alexander
Cheryl & Brit Allen
Truman Arnold
Connally Burckett
Dr. & Mrs. Kenneth Dirks
Butch Dunbar
Fay J. Durran
Mr. & Mrs. Leslie Feyushima
Kristy Fox
Susan & Ramon Galindo
Mr. & Mrs. Steve Harper
Kathryn Foying
Dewey Lievini
Mike Mankins
Jaime & Potha McDougal
Frank Poff
Kay & Brett Rose
Stephanie & Jim Singleton
Janet & Chris Stephensson
Margaret Stewart
Sally Dee & Herbert Wade
Janet & Bill Walsh
Kyle Walsh
Diana & Jay Don Watson
Sharon & Don Wooten

Easter Seals
Greater Dallas, Texas

Empowerment
Mr. & Mrs. Mark Fritz
Granville C. & Gladys H.
Morton Foundation
Mr. & Mrs. G. C. Ellis
Mr. & Mrs. Van Ellis
Mr. & Mrs. Jack O.
Woodworth, Jr.
Dr. Bob & Jean Smith
Foundation

Opportunity
Mr. & Mrs. James P. Goodnight
Mr. & Mrs. Jim Fite
Mr. & Mrs. B. Steve Folsom
Richard C. Waghorne
Mr. & Mrs. Edward Womack

Dignity
Mr. & Mrs. Alfredo Duarte
Mrs. Elizabeth A. Hart
Mr. & Mrs. Forrest E.
Hogeland

Abilty
Thomas E. Black
Michael Bossart
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OUR VISION

Edgar F. Allen, 1922, Founder of Easter Seals

The National Society for Crippled Children aspires to assume a responsibility and to discharge a duty. It wishes to be instrumental in effecting good,—intelligent in the application of help to those who are themselves helpless. It wishes to see repaired the tragedies of nature and accidents which are registered upon the bodies of little children. It wishes to see that the bent are straightened, the broken repaired, and the work strengthened.

While with many this may be a vision, yet, with us it is a reality.

We can show you the mysteries of a horribly mis-shapen pair of feet changing under the skill of the surgeon to a set of normal feet, and a pitiful, hobbling child converted to a romping, racing youngster.

We can show you the mystery of a distorted back, emerging gradually, but surely, from mis-shape to true-shape; from crookedness to straight-ness; from a curve to a line.

We can show you the mystery of a human being; the home of an immortal soul, supposed to be created in the image of God Himself; coming to a hospital walking on hands and feet, and some months later standing upright, looking his fellows in the face and out of the fullness of a grateful heart, saying “This is the first time I ever stood erect”.

The realization of this vision is charity for those who need it, a philanthropy which may be accepted without wounding self-respect. It is a benefaction for the curable young who lack the price of remedy.

Yes, more than this. We hope not only to contribute to the building of brighter souls in sounder bodies, but also to light new glows in the hearts of the parents of the crippled. Is there one of us who by the grace of God is more fortunate, that can sound the depth of a mother’s pain when she observes the children of others delighting in the gifts of play while her own remains footbound?

In our work for crippled children we seek the sympathetic friendship of all who agree that human sympathy for human suffering is the motive spirit of civilization. The accomplishment of this object, this hope, and this aim is our desire, and we trust that the year 1922 will make it a reality in thousands of lives and hearts.
Easter Seals’ mission is to provide exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities.